#### DEMONSTRATION OF TWO SIMULATIONS OF INTERNAL REVOLUTIONARY CONFLICT: POLITICA AND AGILE-COIN

Counter-Insurgency Research and Development Symposium
June, 1966

Prepared by

Abt Associates Inc.
55 Wheeler Street
Cambridge, Massachusetts

For

The Advanced Research Projects Agency
The Pentagon
Washington, D. C.

Contract No. DA-49-083 OSA-3062
Project AGILE
ARPA Order No. 681

January, 1967



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#### 1. INTRODUCTION

Under the sponsorship of the Advanced Research Projects Agency, Abt Associates Inc. conducted two COIN game demonstrations during the First Counterinsurgency Research and Development Symposium (CIRADS). Participating in the exercises were members of the ARPA Project AGILE field staff and other interested attendants at the symposium. The games were conducted on two consecutive evenings, June 15 and 16, at the Institute for Defense Analysis. Abt Associates Inc. is grateful for the cooperation given them by both IDA personnel and the CIRADS staff.

The two games demonstrated were POLITICA and AGILE-COIN.

The "Inertia" scenario was chosen for POLITICA because, of the three, it emphasizes best the conspiratorial elements of counterinsurgency. The play of AGILE-COIN utilized the outcome of POLITICA as its scenario.

The scenarios, player profiles and rules for both games are attached to this report as Appendix I.

The development and previous demonstrations of these games are described and analyzed in Counter-Insurgency Game Design Feasibility and Evaluation Study, November, 1965; Six Demonstrations of the ARPA AGILE-COIN Game, October, 1966; and COCON-COUNTERCONSPIRACY (POLITICA) The Development of a Simulation of Internal National Conflict Under Revolutionary Conditions, October, 1966. All above mentioned work was performed under Contract No. DA-49-083-OSA-3062, ARPA Order Number 681.

#### 2. COCON (COUNTERCONSPIRACY) DEMONSTRATION OF POLITICA, INERTIA SCENARIO

#### 2.1. Game Summary

Evidences of conspiracy were already visible at the start of the game when Col. Morgan, Commander of the military garrison in Lucretia, reported evidence to General Moreno of a plot between that province's governor, Lt. Col. Sanza, and General Navarro, head of the secret police, (FANG) to do away with Brig. General Medina, administrative head of the government. Moreno in turn informed Field Marshall Suballa ("El Caudillo") of the alleged conspiracy which by this time involved Albeniz and Torremolinos, the other two military governors, as well. Their criticisms reached Suballa and were instrumental in his promoting Medina to the Ambassadorship of Rome and out of the way. Cervantes was then promoted to take Medina's place.

In the meantime, Prof. Gianelli, paroled head of the illegal RDP, was discreetly attempting to amass support for a democratic government in the country. He was unsuccessful in doing much more than periodically distracting attention from Navarro and his supporters and from the FLN, headed by the well-known Communist Saladio and Pedro Lefevre. When it became evident that he was being mistaken as a member of the FLN, Saladio shot him.

Shortly after Cervantes' promotion, El Caudillo was stricken with Black Rot and died suddenly. General Moreno was elected to replace him, and immediately solicited aid from the U.S. He was not in office long when unrest broke out among the Lucretian peasants, allegedly aroused by the FLN, and the students of San Filomeno University intensified their support for Prof. Garcia and the RDP. Moreno's power was only titular and the government was in fact in the hands of Navarro, operating through his trusted agent, Cervantes. In a power play in the capital, Gen. Moreno was overthrown by Cervantes with the help of Col. de Prano's troops, and sent to exile in Washington.

With Moreno's exit, Cervantes moved into the first position. Approached by Saladio, Cervantes assured him that he would act as front man for an FLN takeover. While he and Col. Torremolinos were organizing the government, promises of loyalty were made by the middle class and industrial workers of San Filomena.

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Meanwhile, in Lucretia, the military was overthrown by Jimenez (an agent of the FLN), who formed a coalition with the Sarakhanese workers and Inertian peasants. In another timely move, the FLN cut the railroad between Marinara and the capital, completely isolating the fishermen and cannery workers and preventing Cervantes from sending troops to quiet the unrest there.

Back in the capital, however, Cervantes had amassed power of his own. Credenza had given the new president money and support and he was able to buy Col. Morgan's troops. The Industrial Workers, having received money from Cervantes, also relinquished their troops and power. After the railroad to Marinara was repaired, the Popular Front organized there declared itself for Cervantes. General Medina, a powerless functionary, was brought back from Rome to be Vice President, appeasing the mourning supporters of "El Caudillo." Now confident of his own strength in the capital and Marinara, Cervantes disavowed his association with the FLN and shot Saladio, its leader.

#### 2.2 Game Activity Detailed

The following section presents a detailed description of the political and military interactions and communications which took place in this demonstration of POLITICA. The events are in chronological order, according to the province in which they occurred.

The following persons started out in this province:

Wang Ba Dan Troung Van Dong "EL TIGRE! Guzman Col. Morgan F. Pascual Inertian Peasants Lt. Col. Sanza Choi Oi Sao Sarakhanese workers

## SANTA FILOMENA

The following persons started out in this province:

Carlos Armendariz Col. Torremolinos Industrial workers Alexander Pippin Col. de Prano Prof. Gianelli E. Greenough Gen. Navarro Gen. Moreno Middle Class Gen. Medina Lauterpacht Richardson El Caudillo J. Garcia Cervantes y. F. Bill Credezna Students Lefevre Slum

Lauterpacht and Armendarez proposed getting together to organize a program to bring tourists to Inertia.

Marico asks Albeniz for help in promo-

tion of a new hotel.

Garcia held discussions with the Industrial workers in which the economic condition of the workers was discussed.

A conference was held in the government palace.

### MARINARA

The following persons started out in this province:

Lt. Col. Albeniz
Arthur Caulfield
Fishermen
F. Jiminez
Col. Madeira
Col. Madeira
Getulio Martinez
Middle Class
Plant workers
Port slums
Pancho Vargas

MESSAGE: (Col. Morgan to Gen. Moreno):
"Have evidence that Sanza is plotting with
Navarro to seize power here should Navarro start a rebellion. You should tell El
Caudillo and arrest Sanza."

said they could not pay until they received from the Sarakhanese workers; workers "EL TIGRE" Guzman requested the rent their wages.

The Industrial workers agreed to help Lefevre in his attempt to promote tourism; but wanted They rea bribe before they would agree. ceived \$1;000.

Lefevre and Lauterpacht discussed the tourist promotion. Lauterpacht suggested that Lefevre see Torremolinos.

Garcia and the Slums engaged in a discussion. MESSAGE: (Credenza to Pascual & Guzman); "Report to me in Santa Filomena on the status of plantations and rent collections."

> The Sarakhanese workers told Pascual they were unable to pay the rent.

sants for unity; Peasants rejected the Wang Ba Dan asked the Inertian PeaTroung Van Dong departed for Santa Filomena.

Col. Morgan tells Gen. Moreno that troop morale is poor and more pay needed by end of month. Moreno says he intends to arrest Sanza.

## SANTA FILOMENA

Gen. Moreno told El Caudillo of the alleged plot by Sanza and Navarro against him.

Slums complained to Prof. Garcia about low income and high taxes.

Cervantes and Pippin had a discussion.

Troung Van Dong arrived.

Garcia and Van Dong had a discussion.

Moreno told Col. de Prano of the plot for Navarro and Sanza to take over. Col. Torremolinos and the middle class try to consummate a deal for uniforms.

### MARINARA

The fishermen gained support for their strike from Col. Madeira.

The fishermen gained the support of the cannery workers. The cannery workers threatened to strike unless there was a 10% increase in take for the fishermen.

F. Jimenez and Caulfield discussed the potential of diversification for fish industry.

FANG agent, but Vargas pledged agreement with and allegiance to the government. Madeira determined that Vargas is a

Fishermen told Martinez they wanted a 10% increase.

Martinez and Albeniz discussed the fishermen problem.

Choi Oi Sao told "EL TIGRE" Guzman that the Sarakhanese plea for benefits was rejected.

Wang Ba Dan departed for Santa Filomena.

MESSAGE: (Col. Morgan to Gen. Moreno):
"I am concerned over drop in troop morale. Need money for supplementary pay to them."

Gianelli arrived in Lucretia.

Col. Morgan had a discussion with "EL TIGRE" Guzman.

Choi O's Sao requested the support of the Sarakhanese; also asking that they enter into no alliance with the Inertians.

Wang Ba Dan arrives in Lucretia.

## SANTA FILOMENA

Wang Ba Dan arrived.

More no travels to the provinces, confirms that plot is brewing.

Prof. Gianelli proposed a democratic government to the Slums, but the Slums were neutral and wanted money.

Moreno left for Marinara.

Gianelli left.

Vargas arrived in Santa Filomena.

Wang Ba Dan requests aid from Richardson.

Middle Class suggested to Lefevre they should bribe the government in order to get support for the new hotel.

Students send a message to El Caudillo.

Vargas advises Gen. Navarro of his availability and offers to help in any way he can.

Middle Class gave the Industrial workers \$1,000 so that they would not strike.

Wang Ba Dan leaves.

### MARINARA

Martinez and the Middle Class held a discussion.

Moreno arrived.

Vargas. left.

Col. Madeira and Caulfield had a discussion in which Madeira asked him to consider assisting him in moving Albeniz out of the province into Lucretia.

Fishermen requested a 15% increase in wages from Caulfield.

Martinez and F. Marico discussed the new hotel for San Tomas. It was decided that Martinez would get 40% of the profit for contributing to the promotion.

Madeira tells Moreno that Lt. Col. Albeniz should be sent to Lucretia because of his special training.

Gen. Moreno leaves the province,

Moreno arrives.

"EL TIGRE" paid Col. Morgan \$50,000 for troop protection.

Choi Oi Sao and Garcia held a discussion of economic affairs.

Guzman asked the Sarakhanese workers for the rent, and reduced the amount owed to \$52,000. The workers paid it.

Wang Ba Dan told the Sarakhanese workers that he had spoken with the U.S. Ambassador and had been promised aid.

"EL TIGRE" Guzman leaves for Santa Filomena.

Gianelli left for Santa Filomena.

## SANTA FILOMENA

Moreno warns de Prano that Albeniz is involved in a plot with Navarro. de Prano promised the Chief of Security he would act if El Caudillo approves.

Jimenez arrived.

The Slums asked the students for information on Prof. Gianelli.

MESSAGE: (Gen. Moreno to El Caudillo):

"Both Col. Madeira in Marinara and Col. Morgan in Lucretia report that Gen. Medina's people, i.e., Lt. Col. Sanza and Lt. Col. Albeniz, are plotting with Navarro. Recommend we recall both Sanza and Albeniz and place them and Navarro under arrest. Recommend that my men, Col. Madeira and Morgan, assume all responsibilities.

Caulfield arrived.

Slums send message #1.

Medina and Jimenez leave.

Guzman arrives.

Guzman reports financial status to Cre-

Torremolinos collected 1/4 of taxes from

denza.

Credenza - \$20,000. Caulfield left.

Gianelli arrived.

Jimenez arrived.

Gianelli told the UN representative that he wants "EL TIGRE" killed.

Garcia left.

### MARINARA

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Jimenez left Marinara for Santa Filo-mena.

Caulfield and the cannery workers discussed the strike.

Caulfield left.

Medina and Jimenez arrive.

Albeniz tells Col. Madeira that his allegiance is with the government and he is a good army man.

Caulfield arrived back in Marinara.

Jimenez left.

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LUCRETIA

SANTA FILOMENA

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Slumstask Caulfield where the promised

US aid is.

MARINARA

Pascual collects \$55,000 from the Inertian Peasants.

Pascual leaves.

Pascual arrives.

MESSAGE: (Industrial workers to Fishermen and Cannery workers - Marinara):
"I would like to know if you will agree to the unionization of your workers. If you do, I will do all I can to see that your voice is heard in the capital.

Choi Oi Sao told the Sarakhanese workers

he would advance taxes for them if they would tell him about anyone who tried to

dissuade them from their religious be-

Vargas left.

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Medina left.

Vargas arrived.

Gen. Medina and Caulfield left for

Santa Filomena.

Medina arrived. Sanza left.

PRESS RELEASE

tic affairs. Break in US-Inertian Relations.

Gianelli is tool of US.

China and Cuba.

Saladio is a tool of

Leader regrets US interference in domes-

Sanza arrived.

Sanza and Torremolinos held a discussion of tax collecting problems.

Gen. Medina and Caulfield arrived.

Caulfield and Pippin discussed the fishermen's strike.

Richardson left.

Richardson arrived in Lucretia.

Pascual reported to Guzman on the rent collection; Credenza collected the rent.

Students send a message to Washington. Pascual and Troung Van Dong left.

Van El Caudillo executes "EL TIGRE" Guzman.

Choi Oi Sao, Wang Ba Dan and Troung Van Dong discuss educational progress.

Pascual sends a message to El Caudillo saying he is supported by Inertian peasants.

Pascual and Troung Van Dong arrived.

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# Wang Ba Dan and Garcia discuss the problems

of the Sarakhanese.

Medina and Garcia leave,

"EL TIGRE" has been arrested, tried, convicted and executed for child rape. PRESS RELEASE:

Credenza asked El Caudillo about EL Credenza ordered to Lucretia to check the situation there. TIGRE's execution.

SANTA FILOMENA

Medina arrives.

Gianelli tries to enlist de Prano's support for freedom of country.

Credenza appointed Pascual to be in charge of all rent collection.

Col. Torremolinos collected 1/4 of the Garcia and Gianelli held a discussion.

Middle Class taxes: \$20,000.

Garcia arrives.

MARINARA

join in the hotel construction provided Vargas tells F. Marico that he will he receives 10% of the profits. Col. Madeira and F. Marico talked about a hotel deal. Madeira to get 10% of the

PRESS RELEASE:
Rumor of consumer boycott in Santa Filo-Price of fish too high. mena.

Richardson tells Wang Ba Dan he will try to aid them.

Inertian peasants paid compromise taxes of \$55,000 to Pascual and Col. Morgan. Wang Ba Dan, Choi Oi Sao and Troung Van Dong discussed the need for money to help the people.

What action do you recommend?

"You must support us; we will support

you."

Jimenez arrived in Marinara.

Cannery workers and fishermen to

MESSAGE:

(Washington to US Ambassador):

MESSAGE: (Washington to US Ambassador "Report on truth of press rumor announcing break in diplomatic relations by El Caudillo.

profits.

Santa Filomena slums ):

Jimenez left,

de Prano and the Students had a discussion.

Slums and Industrial workers agreed they would Slums say they do anything for more money. will fight for workers.

Pippin and Caulfield held a discussion of the new strategy for United Fish.

Sanza and Pippin left.

Sarakhanese as indentured workers for work Credenza tells Medina he can take the in Santa Filomena.

Credenza left.

Pippin arrived.

Martinez, Albeniz and Caulfield talk about the fishermen problems.

Credenza arrived

Choi Oi Sao told Wang Ba Dan he is trying

Sanza arrived.

to arousethe Sarakhanese people.

Col. Morgan and Credenza had a discussion.

Pascal collected \$52,000 from the Sarakhanese workers in rent, tells them Guzman has been killed.

Inertian peasants tell Col. Morgan that the Sarakhanese are cheaters and traitors. Peasants assure their total support.

Gianelli arrived.

Wang Ba Dan, Gianelli, and Choi Troung had a discussion.

Gianelli, Cervantes left.

Sanza and Credenza have a discussion in which Credenza says he paid \$20,000 taxes to Medina.

## SANTA FILOMENA

Gianelli left.

Madeira arrived in Santa Filomena.

Madeira left (without troops).

MESSAGE: (Gen. Moreno to El Caudillo):
"I just got \$50,000 rake off on the uniform deal. Your usual 50% is credited to your account. I have paid off my army commanders.

Gianelli and Cervante's arrived.

Richardson left.

Gianelli tells de Prano that the FLN has been identified in Marinara.

MESSAGE: (Gen. Moreno to El Caudillo):
"Recommend imme diate action to replace
Medina's subordinates who are the real
guilty ones."

PRESS RELEASE:

New hotel to start soon in San Tomas. El Caudillo states Santa Filomena workers will start construction in one month's time.

### MARINARA

Slums told Jimenez they did not have enought to eat, had no jobs and no power over the situation. Asked for help.

Lefevre started the rumor among the San Tomas Middle Class that labor was being imported into the province by El Caudillo for construction work in tourist facilities.

Madeira left.

Gianelli arrived.

Jimenez and Armendarez discussed unrest and the economic problems.

Gianelli left.

Madeira arrived.

San Tomas slums, cannery workers and the fishermen united to work together and consolidate their power.

Richardson arrived.

Col. Albeniz contributes \$2,000 to Marico for new hotel, stipulating that he receive 10% of profits.

Pippin and Martinez talked about the possible trouble which was brewing.

Choi Oi Sao and Col. Morgan agree on an alliance,

with the alleged plot. Troung said he would speak to Gianelli and try to get him to gain Wang Ba Dan and Troung are concerned support of the Inertians.

## SANTA FILOMENA

Students send a message to the Press.

Torremolinos collected \$6,500 in taxes from the Industrial workers.

"Navarro statements confirm that he is in-MESSAGE: (Gen. Moreno to El Caudillo): volved in plot of Medina's subordinates as reported by Morgan."

Pippin and Jimenez decided to contact UN Economic Commission.

Slums demonstrated to Col. Albeniz

## PRESS RELEASE:

Brig. Gen. Medina has been promoted to Maj. General, staff advisor to His Excellence Suballa, and Ambassador to Rome. sume Medina's post as Civil Administra-The distinguished diplomat, patriot and friend of the poor, Cervantes, will as-

Consumer's boycott to not buy canned fish

Wang Ba Dan has a discussion with Sanza, and Sanza tells him that he won't give permission to allow the Sarakhanese workers

to leave province. Wang says he will

speak to Richardson.

PRESS RELEASE:

Cannery workers and fishermen on strike.

Col. Madeira agrees to Caulfield that he

will take over,

is snowballing.

PRESS RELEASE: MESSAGE: (Col. Morgan to Gen. Moreno): ←

"In light of unrest here and in capital, I

governor. Also urgently need quarterly urgently suggest that you appoint me as

payment."

Martinez left.

Slums demonstrating in San Tomas.

MESSAGE: (Amb. Greenough to State Dept.): suspected communist ties of H. Lauterpacht, Pedro Lefevre, Antonio Gianelli, and Marti-

Martinez and Lefevre arrived,

POWER PLAY:

fishermen vs. Pippin, Caulfield, Vargas, Middle Class, Martinez. Cannery work-Cannery workers, Slums, Madeira, and er group wins; Caulfield was put in jail because he refused to pay wages.

Lefevre left.

workers to go to San Tomas to work in new

Troung Van Dong, Wang Ba Dan tried to get permission to allow the Sarakhanese

## SANTA FILOMENA

### MARINARA

## POWER PLAY:

Power play ensued against United Fish. Slums opposed United Fish, and won. Also on their side were the fishermen and Martinez.

Pascual collects \$52,000 in rent from the Sarakhanese workers.

Choi Oi Sao left.

Choi Oi Sao arrived in Santa Filomena.

## POWER PLAY:

de Prano tries to arrest Choi with no violence but loses.

Torremolinos tries to collect \$1,000 from Choi; is successful.

Van Dong left.

Choi Oi Sao, Navarro and Moreno hold a discussion.

Lefevre and Armendariz agreed to assass-inate Prof. Gianelli.

Pascal collects \$55,000 rent from the In- \\_\_\_ PRESS RELEASE;

ertian peasants.

- PRESS RELEASE: El Caudillo stricken with Black Rot; dies suddenly.

Col. Morgan declares martial law in pro-suddenly. vince until new government is appointed. PRESS RELEASE:

Students support citizens against Fish co. Demand reduction on price of fish, increase in wages, shorter hours. Ask for organization with slums to deal with capitalists of United Fish.

Credenza calls in Pascual and orders an

annual distribution of candy to the pea-

sants.

There is widespread disbelief that El Caudillo is dead.

Martinez arrived in Santa Filomena. Choi Oi Sao pledges his support to Col. Torremolinos.

Credenza collects rents of \$55 million, also \$52,000 which Pascual has collected in Gurman's job.

Martinez left.

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Van Dong arrived.

Wang Ba Dan tells the Sarakhanese workers that their request to work on the new

hotel has been denied because of a rail-

road problem,

Middle Class asked the Industrial workers to help them in the fight against the San Tomas slums.

Prano told Gianelli he would go with the FLN to overthrow the government. Pippin arrived.

Pippin left.

Garcia wanted to know if Saladio would Prof. Garcia and the San Tomas slums had a discussion. Garcia asked if Saladio was there, slums said he was. help in Lucretia, slums agreed to ask him.

Gianelli shot by Saladio.

PRESS RELEASE:

In a meeting of the national leadership, Gen. Moreno was elected Field Marshall to replace our late revered leader Suballa,

PRESS RELEASE:
Col. Morgan has instituted martial law in Lucretia. Pippin requests aid in Marinara from Gen. Navarro.

Lauterpacht told Marico he would invest \$200,000 in San Tomas hotel for 10% of the profits.

Albeniz promises an audit of the books.

Garcia left.

Marico, Lauterpacht left.

Marico and Lauterpacht arrived in Marinara. San Tomas slums tell Vargas that Garcia thinks Saladio is in San Tomas and wants his help in Lucretia.

and fishermen take over United Fish. San Tomas slums, Cannery workers

Morgan asks for Wang Ba Dan's support, Wang says he is going to see Richardson.

MESSAGE: (Moreno to US Government):

immediate assistance needed so we can remain a nation of the free world. Please "As the new president, I wish to announce Your the formation of a benevolent government under threat from the Communists. send back your ambassador.

Credenza pays to Col. Sanza taxes for

the second quarter: \$20 million.

Garcia arrived.

## SANTA FILOMENA

MARINARA

Students pledged their support to Prof. Garcia.

Vargas and Lauterpacht arrived in Santa Filo-

mena.

There occurs an exchange of information between Prof. Garcia and Wang Ba Dan.

Lauterpacht asks Richardson for \$500,000 to help finance hotel; Richardson refuses.

Vargas reports to Richardson that the slums told him that Saladio is in Lucretia.

Vargas left.

Vargas arrived back in Marinara.

PRESS RELEASE: The new government of Inertia has reversed the return of the US ambassador, according the policy of the late dictator and requested to Moreno. The new government has requested US economic aid to resist the rise of communism.

in support of the status quo and Prof. Garcia. PRESS RELEASE: The slums of Santa Filomena have come out

Wang Ba Dan and Garcia hold a general discussion.

Marico tells the San Tomas slums that he is building a \$1 million hotel in the city.

Vargas and Lauterpacht left.

POWER PLAY: Choi Oi Sao vs. Col. Morgan; peasants allied with Morgan. Choi Oi Sao placed under arrest by Morgan.

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saying they are starving and they protest the construction of the hotel with outside San Tomas slums send press release labor.

Garcia and Wang Ba Dan arrived.

Inertian peasants give press release denying any contact with Saladio.

Wang Ba Dan told the Sarakhanese workers about talks with Morgan and Richardson's promise to build a sugar refinery in Lucretia. He asked them to leave Choi Ci Sao in jail, and to remain quiet and peaceful.

Inertian peasants give press release expressing their concern over friends and relatives in San Tomas.

Sanza left.

## SANTA FILOMENA

Gen. Moreno overthrown by Col. de Prano, and has lost his troops. He is sent into exile in Washington.

Garcia, Wang Ba Dan, Sanza and Maceira left.

## PRESS RELEASE:

Col. Morgan has arrested Choi Oi Sao on suspicion of communist subversion.

Middle Class gives the slums another bribe to prevent general rioting.

Garcia asks the Industrial workers for help to stop the slums in San Tomas. Industrial workers agree to support Lefevre in a coup.

Torremolinos collects \$40 million in taxes from Credenza, who also pays \$2 million bribe to Torremclinos.

Pippin left.

Slums told Garcia they were happy but poor and would not support him.

Garcia left.

There occurred a coup attempt against Cervantes in which the industrial workers supported Cervantes.

## PRESS RELEASE:

The San Tomas slums are starving; they are protesting the importation of labor to build the new hotel.

Martinez and Garcia arrive in province.

Sanza arrived in Santa Filomena.

# MARINARA Marico tells Martinez that the hotel deal requires \$400,000.

Sanza and Madeira arrived.

Martinez meets with slums and middle class, and they ask for financial aid.

San Tomas slums meet with Martinez and ask for charity and food.

Fishermen stop striking.

Vargas takes the slum representative to meet Saladio.

Marico tells the middle class that a new hotel will bring support against the extremes of radicalism and conservatism.

Pippin arrived.

Marico sends a press release saying construction to start on new hotel immediately.

Garcia arrived.

Martinez and Garcia left.

Slums notify Control they are rioting for food.

## SANTA FILOMENA

PRESS RELEASE: Fisherman Diego Bolo says he saw US Marines aboard ships lying off San Tomas shore. Fishing has been stopped.

## PRESS RELEASE:

The cannery workers have returned to work.

Col. de Prano is exiled to Washington. Cervantes overthrows Gen. Moreno.

Wang Ba Dan inquires of Col. Morgan about

the political situation.

PRESS RELEASE: FIGHTING IN PALACE! Cervantes ousts Moreno.

Sanza and Martinez left.

# PRESS RELEASE: Sarkhanese workers paid their rent to Pascal.

Sanza and Martinez arrived in Lucretia,

overthrown military rule. LONG LIVE THE NEW PRESIDENT DON CERVANTES! The long-suffering people of Inertia have

Sao and Pippin arrived in Santa Filomena.

Choi Oi Sao was released from house ar-

## Marico and Garcia arrived.

Marico and Garcia have a discussion and agree to work together.

PRESS RELEASE: Choi Oi Sao has been released.

## PRESS RELEASE:

press appreciation of his support for their The people congratulate Servantes. programs.

Richardson arrived.

Wang recommends to Sanza that Choi be put back in jail.

Ba Dan in which Wang suggested that since

Sarakhanese held a discussion with Wang

Fascual was having money troubles, they should work extra for him without pay.

Slums told Garcia of the rumors they had heard.

### MARINARA

Slums threaten to storm the cannery, but receive food and call off the riot. MESSAGE: (From"an informer" to the slums of San Tomas):

Filomena were paid off to keep quiet by "Rumor has it that the slums of Santa the middle class. You can be too."

Pippin left.

Marico and Garcia left.

MESSAGE: (The fishermen, cannery workcannery was looted. They can't maintain order. How about removing them? We Slums demand a guaranteed annual wage. "The military is plotting against you. ers and slums to the President): want to be paid for our work."

Richardson left.

Fishermen and slums send message to President

Sao left.

# Peasants pay rent of \$55,000 to Pascual.

Martinez left,

## SANTA FILCMENA

## MESSAGE: (Amb. Greenough to Washington): 'Situation still critical. Strong reports persist that Moreno has been ousted by Cervantes. So far no riots or trouble."

Jimenez left.

Col. Torremolinos meets with Cervantes to organize the government.

Industrial workers send press release congratulating Cervantes.

"Rent income falling behind for the year. Any report?" MESSAGE: (Credenza to Pascual):

Pascual left.

Pascual arrived.

Pascual delivers rents collected from Lucretia to Credenza (\$107,000 minus \$10,000 for Col. Morgan).

Sarakhanese workers told Wang Ba Dan they would work overtime to help pay the

Martinez arrived,

troops.

Morgan asks Wang for additional cash to meet troop costs.

Lauterpacht reneges to Marico on the hotel

deal, as he suspects Marico's motives.

censed by rents and Sarakhanese job guarantees. Pascual left. Inertian peasants give pr. release; they are in-Pascual arrived back in Lucretia.

In a discussion with Pascual and Col. Morgan, Wang Ba Dan offers to do what he can to help get the troops paid, says the Sarakhanese will work extra to help.

MARINARA

Jimenez and Martinez arrived in Marinara. Martinez notes that not much is happening, and decides to return to the capital.

Col. Albeniz tried to collect taxes from the slums, but they could not pay.

Yankee dollars so they can buy food and The slums ask Caulfield to give them pay taxes.

Jimenez left,

Railroad to Marinara cut.

a message to be relayed to Col. de Prano.

Col. Bill, through Col. Torremolinos, gives

Jimenez arrived.

Slums told Garcia that they were willing to take bribes from anyone.

Armendariz turns over FLN troops and power to Jimenez. MESSAGE: (Col. Torremolinos to Col. de Prano): "Return to country; your support of new government is accepted."

19

## SANTA FILOMENA

Troung Ba Dan wanted money, but the slums told him they were already overtaxes.

## PRESS RELEASE:

capital has been cut. Slums in a state of unrest because Sarakhanese have jobs and The railroad between Marinara and the they don't.

Garcia departed for Lucretia,

Garcia arrived in the province.

Wang Ba Dan and Garcia have a discussion.

his troops, says it is a donation from Cre-Pascual gives Col. Morgan \$10,000 to pay

Col. Morgan rejects call for help from Medina until \$5,000 in pay forthcoming.

Choi Oi Sao arrived.

Choi and Wang Ba Dan held a discussion.

Wang Ba Dan left.

Col. Torremolinos and Cervantes talk about Col. de Prano.

Choi Oi Sao left.

Albeniz arrived.

PRESS RELEASE: Slums stormed the cannery in San Tomas. Riot put down by Col. Madeira. Lucretia peasants extremely upset over Cervantes' treatment of El Cuadillo's former associates.

Wang Ba Dan arrived in the capital,

### MARINARA

MESSAGE: (From "an informer" to the slums of San Tomas):

"Rumor has it that the slums of Santa Filomena have been paid \$10 a head to keep quiet."

"If you will assassinate the military of MESSAGE: (To FLN from fishermen, Marinara we will take over." slums, cannery workers):

Col. Madeira helped to put down the slum revolt.

they received from Santa Filomena slums saying they had received a bribe not to Slums told Col. Albeniz about the note riot.

Albeniz left.

MESSAGE: (To US Embassy from San Tomas slums):

"Slums need money to pay taxes and rent. Send US aid.

## SANTA FILOMENA

### MARINARA

Wang locked out of Lucretia during a power play. Richardson agreed to give Wang \$1 million.

Col. Torremolinos gains the support of the middle class. Torremolinos has a discussion with Credenza. FLN cuts railroad to Marinara.

Sanza arrived.

Credenza meets the new President (Cer-· vantes) and offers him personal support and money. The pro-Cervantes group meets in the Palace.

PRESS RELEASE:
No Sarakhanese to be fired without my personal order. (signed) Pres. Cervantes.

Caulfield left.

Caulfield arrived in Santa Filomena,

Sanza, Jimenez, Wang Ba Dan and Van Dong depart in a group for Lucretia.

PRESS RELEASE: Inertian peasants incensed by increased rents, & Sarakhanese job guarantees.

however, is very cautious about joining them.

Slums, cannery workers and fishermen join, forces and plot. The middle class,

21

Sanza left.

MESSAGE: (To President Cervantes from Col. Morgan):

"Please clarify your order about the Sarakhanese peasants and send monthly payment so that the troops'loyalty can be assured."

Sanza, Jimenez, Wang Ba Dan and Van Dong arrived. SANTA FILOMENA

### LUCRETIA

Sarakhanese workers side with Jimenez in power play vs. Sanza and Morgan. Sanza jailed, and Morgan goes to the capital.

Peasants are neutral; as is Choi Oi Sao,

Jimenez takes over the province and holds it until the end of the game. Pascual and Jimenez discuss the nationalization of the sugar lands.

Col. Morgan left.

Morgan arrived in Santa Filomena.

. Y.F. Bill and Torremolinos had a discussion at the Embassy.

PRESS RELEASE: US Government offers funds for slum clearance projects and job training.

PRESS RELEASE: Jimenez has taken over in Lucretia. Col. Morgan has left the province.

Railroad to Marinara back in operation.

Albeniz left.

Pascual departed.

Pascual arrived.

Albeniz arrived in the province.

Pascual tells Credenza that his plantations have been nationalized and he will not receive any more rents.

Credenza and Torremolinos have a discussion.

Marico left.

Sarakhanese workers notify Wang of the

power olay.

Industrial workers receive money from Pres. Cervantes. The slums asked Cervantes for \$4 million US money.

22

Marico arrived.

## SANTA FILOMENA

MARINARA

Cervantes announces that rents have been PRESS RELEASE:

Martinez goes to the US Embassy to discuss the political situation.

Slums offered money by Martinez. Caulfield left.

Garcia left.

Lower classes rioted, led by the slums.

Caulfield arrived.

Violent overthrow of garrison by middle Popular front declares itself in power, class, fishermen, cannery workers. Albeniz goes to jail.

Garcia arrived.

Marinara is loyal to the Central government. They have overcome the local military garrison for plotting treason. JIMENEZ HAS PRESS RELEASE: JAILED SANZA,

Lefevre and Pascual left.

Col. Morgan sells his troops to Cervantes for \$1 million.

Albeniz let out of jail, tries to organize

the popular front.

Industrial workers received money from Cervantes, gave up their power and troop cards. Cervantes and Credenza were starting to arrange a financial deal to pay off the students.

Lefevre, Pascual arrived.

Lefevre receives FLN and Jimenez' troops from Jimenez.

Sarakhanese workers make a bargain with Sanza, who is in jail. They let him write a message from jail, and gave it to Choi Oi Sao.

 $\mathbb{E}^{j}$ 

Col. Torremolinos tells Col. Bill that Gen. Medina will be the vice president.

Sao left.

Jimenez does not let Wang Ba Dan leave the province to talk to the US AID representative.

Martinez left. Sao arrived in the capital.

Martinez arrived.

Van Dong arrived.

Van Dong left.

PRESS RELEASE: CERVANTES HAS EXECUTED SALADIO.

Lefevre left.

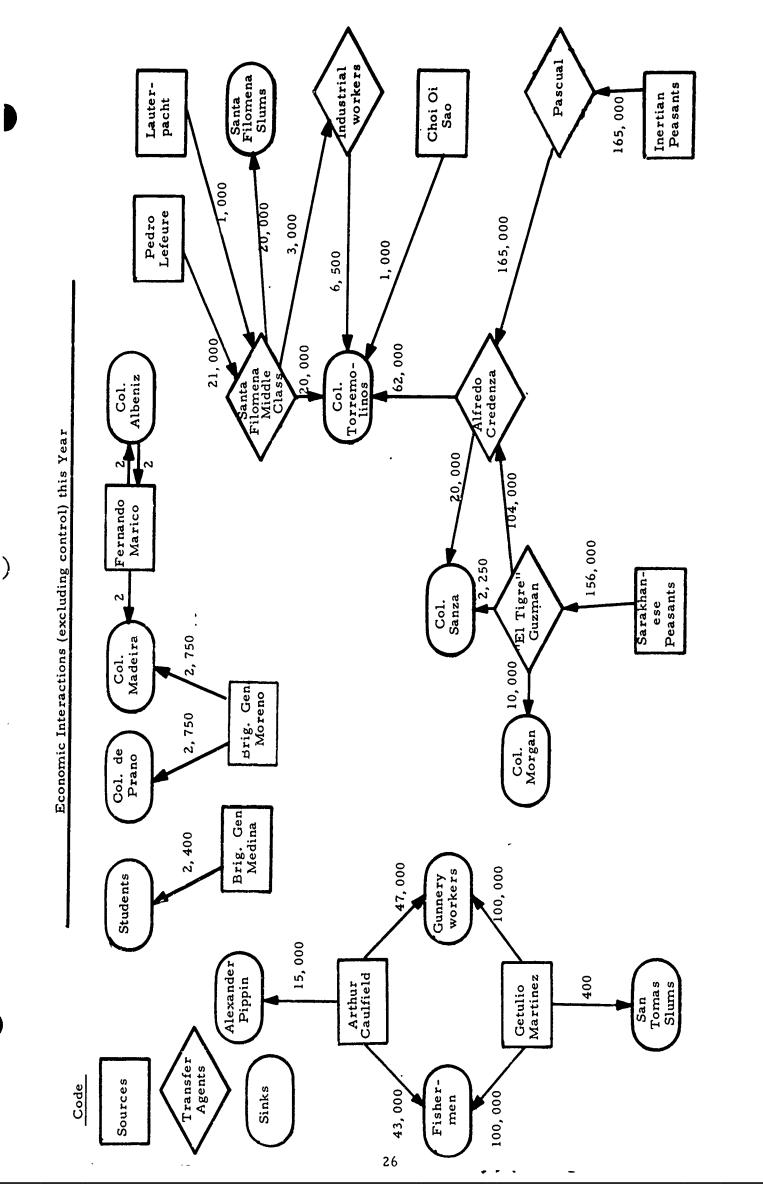
Inertian peasants are convinced of the good intentions of the Jimenez coalition.

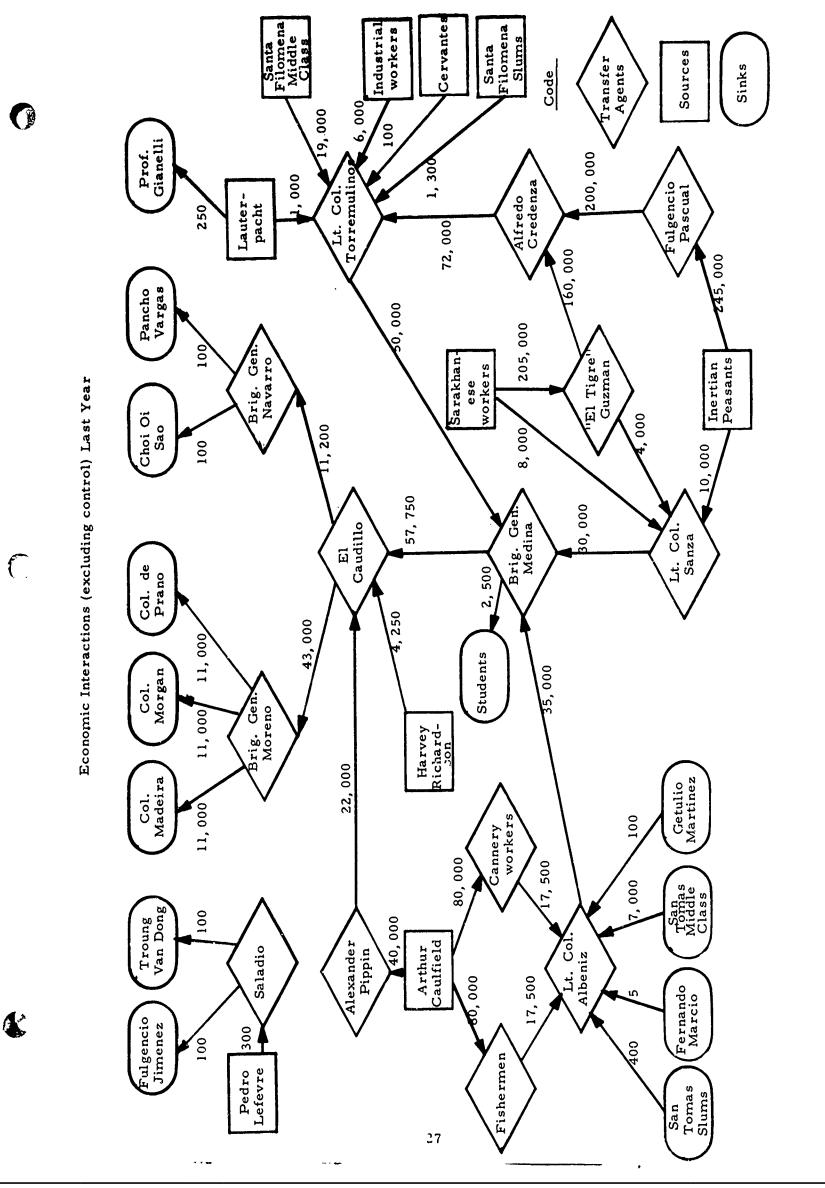
Lefevre arrived in the province.

#### 2.3 Economic Interactions

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The following section describes in flowchart form the economic transactions of this demonstration of POLITICA.





#### 3. DEMONSTRATION OF AGILE-COIN

#### 3.1 Game Summary

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The CIRADS demonstration of AGILE-COIN utilized a scenario developed by the previous evening's play of POLITICA. AGILE-COIN was set in Lucretia, the agricultural province of the hypothetical South American country of Inertia. The population of this particularly underdeveloped region had been divided between the native Inertian majority and the Asian Sarakhanese sugar worker minority, and attempts at integration had been discouraged by the Suballa military dictatorship. During the POLITICA play, the Sarakhanese workers, inspired and assisted by the local FLN under Jimenez, overthrew the provincial military government. Although the native peasants were initially neutral, Jimenez was able to form a coalition with them and the Sarakhanese and maintain control of the province. The central government was virtually powerless in this province when the game ended, but Cervantes, then chief of state, had firm control of the middle and lower classes in the rest of the country.

In order to provide a scenario suitable for AGILE-COIN, the following events were assumed to occur after the end of POLITICA play. The Cervantes government, having established its control over the rest of the country, sent a major force of troops into the insurgent process. Jimenez, cut off from sources of support by the death of his leader Saladio and the government's smashing of the FLN national organization, was forced by this military pressure to withdraw to the hills of Lucretia, from which he instituted guerrilla warfare to prevent the pacification of the province by the government troops. The Sarakhanese population, alienated from the Inertian community, is sympathetic to the insurgents, but is at most moved to passive support. The Inertian population, isolated from the rest of the country since the death of Suballa, is for the most part divided into two factions: the first is anti-Cervantes, he being no substitute for the charismatic Suballa; the second is apathetic, regarding the conflict as one between the Sarakhanese and the Central Government, neither of which do they have any sympathy with. There do remain, however, small pockets of pro-Cervantes sentiment.

In order to represent this political situation in Inertia and specifically the loyalties of the Lucretian population for the start of the AGILE-COIN game, three villages were set up in the following manner: Orange Village consisted of the Sarakhanese sugar workers, who were initially loyal

to the FLN and had supported the Jimenez coalition. Their main concern, however, was to be left alone and allowed to earn their meager living. Green Village, composed of Inertian laborers, was generally sympathetic to the Insurgents. They were harboring an Insurgent spy and also a Government spy. The initial loyalties of half the White Villagers were Insurgent, while the rest were neutral. They, too, had an Insurgent spy among them.

#### Insurgent Policy

The Insurgents' initial strategy was to rely on persuasion to gain village loyalty and use force only when necessary. In Green and White Villages they asked for volunteers and offered trained manpower to replace the recruits. This resulted in a slow and late building of forces. Consequently, they were not prepared for military engagements when they came. The reaction of Orange Villagers to their initial move was totally unexpected and resulted in their ignoring the village. They were able, however, to convince some villagers in Green and White that this massacre was the fault of the Government. Their final population was unchanged from the start. They were able to hold the loyalty of two villages by fulfilling their promises to the villagers while impressing them with their military power. Government Policy

The Government followed a more military strategy than did the Insurgents, trying to recruit with large forces in anticipation of large ambushes. In Orange they risked a few men in order to show concern for the village. White Village was ignored because they expected it to remain neutral. Instead they concentrated on Green Village, where they had a spy (not very effective) and where the Insurgents were actively propagandizing. As a result of losses in Green, the Government's force size decreased significantly (about 60%) in the last two cycles of the game. Their use of terrorism and violence, combined with inadequate military power, resulted in their losing the villagers' loyalty, except in Orange where the massacre had been, and they had maintained a protective garrison.

#### 3.2 Village Records

This section describes in detail the action taking place in each village, by cycle.

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as a cover, while relaying the Insurgents intelligence information. In the following cycle the Insurgents The Insurgents entered White Village propagandizing and attempting to recruit villagers They were also cycle, the entire village was solidly behind the Insurgents. The Insurgents were successful primarily because they had a constant supply of pertinent information from the spy, they were able to fulfill the The villagers insisted that they wanted to remain neutral until they were visited by the Government, and the Insurgents left without recruits; they never returned to the village. The Government followed with a small force and made a pathetic speech in which they emphasized their weakness, their need When the Insurgents withdrew their troops in the following When they returned the elders, they left a small Government Administrator. Meanwhile, their spy in the village verbally supported the Government for troops, and finally their unwillingness to make promises which they might not be able to keep. at the villagers' request, and shot the force, deposed the neutral village chief and elected a loyal supporter of their cause. villagers' requests, and they were strong enough to act honestly with the villagers. When the Insurgents returned they left three water buffalo, abducted two village elders to their headquarters. able to recruit ten villagers at this time. COMMENTS:

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The return of the Government generally for the Insurgents. On the first move the Insurgents entered with a medium force to recruit villagers. Due partly to their desire to be left alone and partly to their misunderstanding of their Orange Village was composed of the Sarakhanese laborers whose, initial loyalties were villagers. Due partly to their desire to be jest alone and partly to resist the Insurgent troops. Fighting as belligerents at a military weakness, the villagers decided to resist the Insurgent troops. Fighting as belligerents at a military weakness, the villagers decided to resist the Insurgent troops. Government victory, but an expectation of an Insurgent win. The Insurgents never entered the village force effectiveness disadvantage of 5: 1, their village population was nearly demolished. Only for the original 100 villagers survived. The villagers' immediate reaction was a preference for a in cycle and elected a commitment from the villagers and solidified their loyalty. again, a situation interpreted by the villagers as a diminishing of power.

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VILLAGE Green								*
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The Insurgents returned once more, counter ambusing the Government This victory here helped cement their loyalty, although one elder still Upon their return they were able to get 10 recruits and increased the size of their ambush, which then a medium force and abducted the Government spy, who was shot on the way to Insurgent headquarters. surprised another very large Government force. Although surprised, the Government won because of This did not seem to have any immediate effect on villager loyalty. In the following cycle the Insurgents left The Government followed in the next cycle with a very large force, requesting recruits, but the villagers stalled them by talking at length and insisting they After some successful recruiting by the Insurgents, the The Insurgents entered the village in the beginning of the This left a bad impression on Green Village was initially loyal to the Insurgents and was concealing both a Government re-entered with another very large force and impressed thirty villagers. shot the administrator and impressed three villagers. had felt threat from the Insurgents. its overwhelming force superiority. force, causing them severe losses. expected the Government to win. Government and an Insurgent spy. the villagers who felt terrorized.

# APPENDIX I

# INERTIA PLAYER MATERIALS

- A. Scenario
- B. Personality Profiles
- C. Summary of Economic Transaction Sheets

## A. Scenario

## HIS TORICAL BACKGROUND

Legend has it that several voyagers from Europe and Asia stopped briefly on the steaming coast of what is now the Benevolent Republic of Inertia well before the nation's "official" discovery in 1509 by Socrates de Naronha, a Portuguese adventurer sailing under the colors of Skanderbeg II, King-Emperor of Albania. St. Brendan the Navigator is said to have sighted the Inertian coast after a voyage of 127 days, but to have continued sailing south toward a more hospitable landfall. Luysantserengiin Bymbodorge, a wandering 13th century Mongolian monk whose travels have recently been publicized by the Chinese Communists, left an account of "a vile and foul-smelling land" which is almost certainly Inertia, and Teams of Norwegian specialists who have been studying the bones of the Viking navigator Hjalmar the Harlequin, have definitely concluded that the unfortunate Norseman died of the Inertian "black rot", a loathesome disease peculiar to the country.

Needless to say, Albanian hegemony did not last very long in this part of the New World. Most of the few dozen settlers de Noronha left behind quickly succumbed to the dreaded black rot and the rest were exterminated by hostile Indians. Two years later, Dominico Barberini, a Sicilian adventurer in Spanish hire, claimed the plague-ridden coast for His Most Catholic Majesty. A fort was erected on the heights commanding Santa Filomena harbor, later to be destroyed and its garrison massacred by Morgan's pirates.

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<sup>1</sup> Bymbodorge, Luysantserengiin, The Urgiad, Peking (Guozi Shudian). 1964.

<sup>2</sup> See Archibald Hila. "Fungus Impossibilis; Investigating the Inertian Black Rot" Journal isychoceramics, XXI, August, 1965. Page 17. Black rot appears in two forms—the external, wherein the victim frays away at the extremities; and the internal, in which the fraying is not obvious and death strikes suddenly.

After Morgan's seizure of the harbor, Santa Filomena became a haven for all manner of privateers, buccaneers and assorted riff-raff and remained so through much of the 17th century. Indeed, the infamous pirate Black Bart met his end there in 1609, again from that Inertian curse, the black rot. A contemporary account describes Bart as having frayed at the extremities until he was the merest remnant of his former self.

In 1654, a British squadron under Admiral Sir Peter F. Ruebster-Queeg put an end to piratical activities originating at Santa Filomena. Nonetheless, descendants of the pirates and the wives they took among the local Indian women continue, even today, to play a prominent role in Inertian society. 3

With the demise of the piracy industry, Inertia sank back into its traditional lethargy. Save for sporadic and occasionally exuberant peasant rebellions, very little happened until 1824, when the nation won its independence more or less by default. The small Spanish garrison which had long been accustomed to Inertia's particularly noxious clime was withdrawn to reinforce units fighting Bolivar further south, whereupon a group of plotters led by Flash Hampden, mustachiod descendant of Black Bart, seized power. Troops newly arrived from Spain rushed to put down the Inertian rebellion and quickly succeeded in routing Hampden's rag-tag Liberation Army. The black rot, however, came to Hampden's aid and the Spaniards were soon fraying away miserably. Hampden entered Santa Filomena in triumph.

The new nation was recognized by the U.S. in 1825 and by Britain the . following year. Hampden installed himself as "Maximum Redeemer" for life, ruling with a combination of terror and beneficence that seems to have become traditional for Inertian leaders.

The somnolent Inertian national character was a major factor in a decision taken by two European entrepreneurs, Nottebohm and Boffolo, to import foreign workers to man the sugar plantations which Don Luis Credenza, grandfather of the present great landowner, established in Lucretia province in the 1870's. Nottebohm sent an envoy to the King of Sarakhan and soon, several thousand immigrants from that diminutive Asian country arrived in Inertia.

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Madame Dulcinea Cervantes, nee Grunion, wife of the Inertian ambassador to the United States, is said to be a descendant of Edmondo Grunion, a rather prolific pirate who infested the area in 1648 or thereabouts. Madame Cervantes who has remained in Inertia to look after her husband's family estates there, is a leading authority on pirate lore.

The Sarakhanese, as is their wont, considered themselves culturally superior to the native Inertians, while the Inertians saw the Sarakhanese as unwanted foreigners bent on undermining their already-desperate economic position. The antagonisms thus created led to the first stirrings of political consciousness among the masses and to persecution of the Asian interlopers. Today, Sarakhanese continue to work in the sugar industry, though their position is greatly inferior even to that of the impoverished native workers. They have no political rights, no representation in the government and until recently, even their citizenship was in doubt.

Meanwhile, many native Inertians found employment in the fishing industry, which came to be dominated in the 20th century by a great North American monopoly, United Fish of Boston. United Fish maintains a large cannery in San Tomas. This sustains the San Tomas economy, employing most of the industrial workers.

20th century Inertian political history has alternated between near-anarchy, as in such troubled times as those which followed the death of Field Marshal President Allegro in 1911, and periods of near-monarchy, as that which began in 1916 after Gerard de Flores, "El Conquistador", managed to put down the near-warlords who had sprung up in various parts of the country after Allegro's demise. De Flores' despotic rule lasted until he was assassinated on March 2, 1934, whereupon a bloody power struggle between various military factions devastated the country for four years. It was only the threat of American intervention that forced a compromise, through which a seemingly innocuous colonel named Ernesto Suballa emerged as interim president in December, 1938.

Suballa, however, had no intention of playing a passive role. With the assistance of several young military officers, he moved against the generals who had given him the shadow of power. All the generals were killed in their beds early in the morning of January 19, 1939, by members of a conspiratorial organization called the <u>Falange Activista Nacional del Gobierno</u> (F. A. N. G.), which grew into the current secret police agency of the same name. Bartolommeo Navarro was the original organizer of F. A. N. G. and still remains as secret

President Suballa published a decree affirming that all persons born in Inertia were Inertian citizens on August 9, 1964. In practice, however, Sarakhanese are required to pay heavy taxes but are not eligible for government positions or military service.

police chief with the rank of brigadier general. Colonel Porfirio Moreno, the officer who prevented the Santa Filomena garrison from intervening against Suballa's coup, is presently a major general in command of the Inertian army, while Major Manuel Medina, whose influence with other junior officers in the provinces enabled Suballa to consolidate power quickly, is now a brigadier general in charge of civil adminstration (Civil government in Inertia is carried out by military officers). Except for Field Marshal President Suballa - the undisputed master of Inertia - these three men are the most powerful in the country. All opposition to the Suballa regime remains illegal and the government apparatus seems to have been successful in suppressing what little has arisen.

Nonetheless, friends of democracy saw what they had hoped for between 1947 and 1949, when Antonio Gianelli, professor of economics at the University of Santa Filomena, attempted to transform the RDP (which Suballa had set up as a showcase party under Pedro Veronica, a faithful crony) into a legitimate democratic opposition. Gianelli appears to have had only limited success in attracting a popular base, but Suballa, loathe to admit any opposition to his personal rule, forced Gianelli into exile and outlawed the RDP in December, 1949. Gianelli was permitted to return to Inertia after the Kennedy election in 1960 in order to placate American opinion and to make Inertia eligible for Alianza funds. Gianelli is nonetheless kept under surveillance and is not allowed to engage in political activity, though a clandestine RDP organization doubtless exists.

Another party, the Communist-led FLN, has also appeared in the past few years. Very little is known about this group or about its alleged leader, Carlos Saladio, an ex-student of Gianelli's who followed the professor into exile but later came under Communist influence in Mexico from whence he was sent to the Soviet Union for training. Saladio's whereabouts are unknown, though high-level Inertian officials report that he has re-entered the country and is preparing to launch guerrilla operations. Field Marshal Suballa is said to have requested substantial U.S. military aid to prepare for impending insurrection during his recent meeting with President Johnson. It does not appear likely that Suballa's request will be granted, however, in that the American country team in Inertia - Ambassador Eliot Greenough and his Military Attache, Col. Y.F. Bill in particular - are reported to be profoundly skeptical about the alleged presence of Saladio. As one veteran diplomat put it "Were Saladio really in the country,

F.A.N.G. would certainly have sent him off to organize the vampire bats - by now."

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In any case--Saladio notwithstanding--almost all observers agree that the Suballa regime is so firmly entrenched in power that substantial change is highly unlikely in the foreseeable future.

## **GEOGRAPHY**

Located at the Northeast coast of the South American continent, Inertia is memorable to visitors mainly for its hot and humid climate. Nonetheless, anthropologists, political scientists and medical researchers have shown considerable interest in studying such unusual features of Inertian life as the back country Indians, the Sarakhanese minority and the dreaded black rot.

The nation is divided into three provinces and one special administrative zone for the capital city and its environs. Arkia, the province in the northwest, however, consists entirely of the Great Scruffia, an all-but-impenetrable region of rain forest, wet spongy ground, and mangrove. The only inhabitants are scattered Indian tribes who have fiercely resisted incursions from the outside world. 4

The Murcidago or "Bat" Mountains on the northern border are also sparsely settled, despite the fact that valuable mineral and guano deposits are thought to exist in the many caves that honeycomb the region. As various prospectors have discovered, however, the caves are inhabited by a particularly voracious species of vampire bat, the continued presence of which tends to render the region unpromising for economic development.

Marinara Province, located to the east of the Great Scruffia and including the Murcielago Mountains, extends south to the Rio de Hampden. Most of Marianara's population lives in the fishing villages along the coast and in the prosperous, conservative port city of San Tomas. The scion of the old aristocratic families in San Tomas is one Getulio de Brueguel Martinez, possibly one

<sup>4</sup> Seventy-three clergymen of various denominations are known to have been eaten by the tribesmen since 1947, when the Inertian government began to keep records. Of these 48 were Roman Catholic, 13 Methodist, 9 Seventh Day Adventist, 2 Lutheran and 1 Jewish. (Inertian Yearbook, 1964, p. 17.)

<sup>5</sup> The backlands of Marianara Province are not suitable for human habitation. Not only does the land have extraordinarily high salinity—which make agricultural development difficult—but this region is also the breeding ground for the spores which are thought to cause the black rot. (See Hilary, op. cit. pp. 23 - 5).

of the richest men in Inertia. San Tomas is the site of the United Fish Cannery. Its plant manager, Arthur Caulfield, foresees considerable expansion for the industry in the near future since the demand for the <u>uribu</u> fish, found in large schools off the Inertian coast, and known for its salty taste and pungent odor, has grown very substantially in the United States and Western Europe in the past few years. The <u>uribu</u> supports the economy of San Tomas as many San Tomas men fish for it while their wives work in the canneries. Paranthetically, San Tomas has another product which is in great demand in Europe and North America—the paintings of Pancho Vargas, the world-famous Inertian artist, who has chosen to live and paint among the simple fishermen and cannery workers of Marinara.

Across the Rio de Hampden to the south lies Lueretia Province, a back-ward region where sugar cultivation is practiced. Absentee landlordism is rife--one Alfredo Libertino Credenza owns most of the land in Lucretia--and the general condition of the peasantry is considered scandalous even by Latin American standards.

The peasants, however, are internally divided between the native Inertian majority and the descendants of sugar workers imported from the Asian kingdom of Sarakhan in the 19th Century. The natives dislike the Sarakhanese intensely and very little assimilation has taken place despite the efforts of Wang Ba-dan, the respected Sarakhanese elder. The Suballa regime has consistently opposed any form of integration, however, and some observers detect the beginnings of Sarakhanese extremism in the substantial following which the neo-Mithraic religious group led by a mysterious bonze named Choi Oi Sao seems to have attracted. On the other hand, minimal American aid has begun to reach the Sarakhanese through the efforts of Harvey Richardson, a dedicated AID official. Truong Van Dong, a Sarakhanese teacher, has also begun a potentially fruitful literary program among his oppressed community. Dong has received no encouragement from the Government.

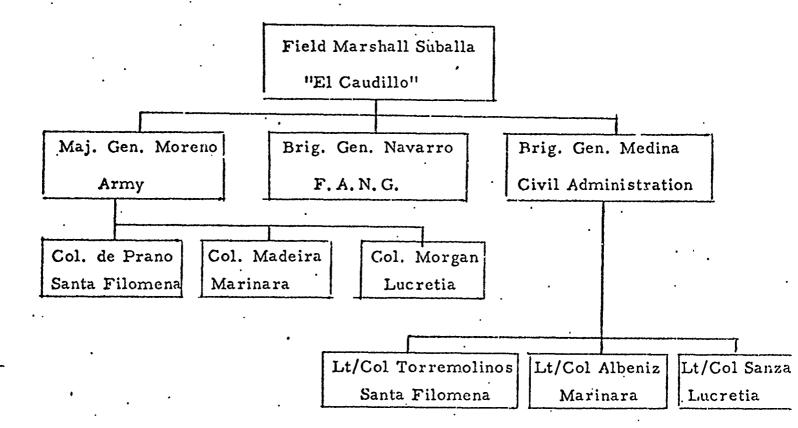
Santa Filomena remains a rather provincial city with little save its lively night life to commend it to the traveller. Nonetheless, the Government has made a vigorous effort to increase tourism of late and Pedro Lefevre, head of the Inertian Tourist Board, reports an impressive rise in the number of visitors in the past six months. In fact, H. Jon Lauterpacht, the widely-respected Inertian entrepreneur, has seen e.ough future in the tourist trade to

finance a lavish new hotel in Santa Filomena. Lauterpacht is also reputedly planning to build tourist facilities in San Tomas, where the only accommodations at present are two seedy hotels owned by a local businessman named Fernando Marico.

The growth of tourism would be a great boon to Santa Filomena. Very little manufacturing exists in the capital--most ..orkers are in services and light industry. There is a small but growing slum problem, what with peasants moving into the capital from Lucretia, and a new source of employment will be necessary. Professor Jaime Garcia at the University of Santa Filomena has been working on a study of the slum problem but his results have not as yet been publishable.

## ADMINISTRATIVE AND ECONOMIC STRUCTURE

Inertian administration proceeds along simple and straightforward military lines which following chart should serve to illustrate.



The major economic power in the country is United Fish, whose representative in Santa Filemeno, one Alexander Pippin, enjoys the confidence of "El Caudillo". Other major economic powers in the country include H. Jon Lauterpacht, leading entrepreneur in Santa Filomena; Ambassador Cervantes, whose wealth is for the most part inherited, and the landowner Credenza, who exports raw sugar cane from his holdings in Lucretia. Of these three, only Lauterpacht is an active businessman; Cervantes is on diplomatic assignment and Credenza relies on his notoriously cruel land agent, Guillermo "El Tigre" Guzman to manage his affairs on the sugar plantations.

Aside from Lauterpacht's attempts to built the tourist industry, there are other development plans afoot in Inertia. Modest American aid has come into the country through the Alianza and the United Nations Economic Commission for Latin America has sent an expert, Dr. Carlos Armendariz, to report on

long-range development possibilities. As mentioned above, Professor Jaime Garcia at the University of Santa Filomena has been engaged in a study of the urban center's problems and in Marinara Province, Fulgencio Jimenez, a Pariseducated Inertian sociologist, has been inquiring into the prospects for diversifying the fish-based economy.

Despite these signs of change, Inertia's economic development remains almost entirely in the planning stage. Rapid economic development does not appear likely in the reasonably near future if only because of the general backwardness of the country and the conservatism of the Suballa regime.

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## INERTIA STATISTICS

Working Age Population -1, 250,000
Birth Rate- 45 per 1000
Death Rate- 15 per 1000
Natural Increase -30 per 1000
Urban Population- 500,000
Government Expenditure-\$200,000,000
Government Revenue-\$200,000,000

Military Personnel-32,000

Population-2,500,000

Military Expenditure-\$43,000,000

Newspaper Circulation -175,000

Radios -150,000

0

Television sets-None

Spanish speakers-2,490,000

G. N. P.- \$900,000,000

.G. N. P. Growth Rate - 1.2%

Foreign trade (exports and imports)-\$600,000,000

## .B. Personality Profiles

"EL CAUDILLO" -- FIELD MARSHALL DON ERNESTO RODOLFO
SIGISMUNDO ANDRES DE SUBALLA Y LOS RIOS

Since 1939 you have been the Supreme and Benevolent Military Leader (read dictator) of the Inertian nation. You are a shrewd judge of character and, in the words of the American Ambassador, "A damn good fellow." During the early period of your reign you ruthlessly eradicated all who opposed you; and, while your present position is so secure that you have become more moderate (much in the tradition of Brazil's Getulio Vargas, at whose funeral you were a pall-bearer), you would still take swift and permanent action against any person or organization you perceived to be a real threat to your position.

The country runs very smoothly in the capable hands of Generals Moreno, Medina and Navarro who work well together yet are of sufficiently diverse character to preclude their ever combining against you. You consciously balance the three of them off and scrupulously avoid showing any favoritism.

You delight in projecting a father-like image, and it is not unusual for the newspapers to carry a front page picture of you signing the papers granting a poor peasant woman a pension for the rest of her life after the tragic death of her son in a machete fight. The exception to your benevolent image lies in your implacable hatred of the Sarakhanese peasantry. This hatred is rooted in unpleasant memories of childhood.

You have amassed an enormous fortune some of which you keep in Swiss banks although you don't feel you will ever have to use it. You even feel sufficiently confident to allow the Americans to persuade you to let Giannelli, the RDP leader, return on parole. You have ordered F.A.N.G. to keep Giannelli under surveillance, but not to move against him without ironclad evidence of political agitation. At the same time, you resent American pressures on Giannelli's behalf--you are not one to view opposition kindly. Meanwhile, General Navarro of F.A.N.G. has reported that the Communist Saladio might indeed be back in the country. (Your suggestions to President Jöhnson about the FLN were groundless when made.) You have ordered Navarro to find Saladio at once, if not before. If you could produce Saladio, or even prove the existence of a clandestine FLN, American pressures on you for democratic gestures might very well ease.

You have a power rating of 500, much superior to that of any individual or group which might challenge you-though challenge of any major proportion is highly unlikely. Your power, then, is unlimited for all practical purposes.

As one of the three generals directly under Suballa, you have spent almost your entire military career under the prevailing stability and are very thankful for it. As Army Commander-in-Chief for the past thirty years, there has been absolutely nothing to challenge whatever training and talents you have. Hence, for relaxation (and to keep in shape) you have taken to playing polo every afternoon, and there are standing orders that nothing less than a revolution should disturb your game.

Your main ambition for the past two years has been to replace General Medina when he retires as chief military governor as you feel he really has the softest job. You would not be greatly opposed to hastening his departure if it did not upset the stability of the regime. Your primary fear is that General Navarro, the cleverest man in the capitol, will use his secret police to uncover the problems which you know exist in the army. On occasion you have attempted to uncover his agents, and you would not hesitate to do so again. Nonetheless, you would never do anything against the wishes of Field Marshal Suballa to whom you are extremely loyal.

You permit your three subordinates to handle their commands as they wish, but this is no challenge to your authority as all three men were selected for their unfailing lack of initiative and unswerving loyalty to El Caudillo, and, of course, to yourself.

### BRIGADIER-GENERAL NAVARRO

You are the head of F. A. N. G., the dreaded secret police, much feared in Inertia. You are completely loyal to Field Marshall Suballa who has always given you a free hand to set up your informant network. You consider the army chief, Major-General Mareno, a polo-playing bonehead with no appreciation of tactics which do not involve several hundred men and a howitzer. He despises you equally and never tires of contrasting the simple honest soldier that he perceives himself to be with your devious Machiavellian image. You are not much more enthusiastic about Brig. Gen. Manuel Mediva who is in charge of the administrative side but have more respect for his intelligence.

You have hand-picked agents in each province--Madame Dulcinea Cervantes in Santa Filomena, Pancho Vargas in Marinara and Choi Oi Sao in Lucretia. You do not want any of these three to find out that the others are also working for you as you prefer that they have no opportunity to ally against you. You have a hold over all three of them. Senora Cervantes has a more-than-professional interest in you personally; Pancho Vargas is indebted to you for your long-standing but clandestine support for his artistic endeavors; and Choi Oi Sao owes his position as neo-Delphic oracle to you in that the whole idea of Mithraism was yours, designed to give the Sarakhanese an other-worldly outlet for their potentially explosive frustrations. These agents would be very difficult to replace, so you must be prepared to take care not to expose them. They each know there must be other agents working for you, but each are prima donna types who prefer to believe that they are, if not the only agent, quite the most important.

The only threat to your preeminent and comfortable position lies in the over-throw of the system. Ei Caudillo is too well aware of your abilities to let you go because of complaints from Moreno or Medina. Any democratic or popular parties like the RDP or the FLN are potentially dangerous for you, and you are particularly concerned to find Saladio who, you are informed by a foreign source, has actually retired to the country. You have also reason to believe that the FLN have some kind of party structure already set up and you would dearly love to find their agents. You are not so concerned about the RDP but are concerned to prevent them getting any kind of popular support.

You do not like the Americans, particularly the military attache, and you are aware that they don't like you, your methods and your organization. You are quite unscrupulous and will use any means to gain your ends. You are loyal only to El Caudillo and yourself.

### BRIGADIER-GENERAL MEDINA

You are the head of the administrative side of the government, which you run through three military governors, Lt. Col. Torremolinos in Santa Filomena, Lt. Col. Albeniz in Mari nara and Lt. Col. Sanza in Lucretia province. All three are able officers. You are conscientious and an excellent administrator, as Suballa well knew when he appointed you. You are utterly loyal to El Caudillo whom you greatly admire.

You regard Moreno, the military commander, as idle, inefficient and unintelligent and feel that anyone who has time to play polo every afternoon cannot be doing a good job. At the same time you envy him his troops--you have hardly any of your own. You dislike but rather admire Brig. Gen. Navarro, the head of the secret police, and would be very interested to know who his agents are, something you have never managed to discover.

You genuinely feel that the democratic method is an inefficient way to run a country. You feel that Giannelli should not have been allowed back into the country and that the U.S.A. should not be allowed to influence your country's decisions. You are particularly keen to find Saladio or any of the FLN group and crush them once and for all before the Communist menace gets a chance to grow.

You get on well with the American contingent although you resent their interference about Giannelli. You have a good relationship with Colonel Y. F. Bill, the military attache who has expressed admiration for the efficiency of your administration.

All your three administratives are loyal to you but Sanza has told you that he disagrees with the government policy towards the Sarakhanese minority in Lucretia. Government policy, formulated by El Caudillo is that the Sarakhanese should be kept in a ghetto-type existence and given no political or other rights. You told Sanza at the time that government policy was government policy. He accepted this but he might bear watching.

### CARLOS ARMENDARIZ

In reality, you are the famous Communist Saladio, returned secretly from exile. Your cover name is Carlos Armendariz and your well-documented cover story is that you are an observer for the United Nations Economic Commission for Latin America (the man from UNECLA in short). Your ostensible duty is to go around the country taking down complaints about development projects. The major flaw in this cover is that the paroled head of the RDP party, Prof. Giannelli knows you and if he meets you, will recognize you (for game purposes the player playing Giannelli knows what cover story Saladio will be using). Giannelli would not be likely to betray you as he needs you to succeed in his aims.

You have the makings of a revolutionary party in the country who are not known to each other. Being Russian-trained, you have organized them on the cell principle. You have Pedro Lefevre, who is ostensibly one of the travel development people in Santa Filomena, Fulgencio Jimenez supposedly an economist in San Tomas and Truong Van Dong, who has been setting up schools among the Sarakhanese minority in Lucretia. They know you but do not know each other. You are aware that the RDP also have some kind of political structure set up. You despise the RDP but they are at the moment useful to you. While the military government is as monolithic and as effective as it is at the moment, you and Giannelli need each other but you naturally prefer to be able to take Giannelli over should you reach power.

You respect and fear Gen. Navarro, the secret police head and should proceed very carefully as his agents are also secret and unknown to you and probably to anyone else but Navarro. The army administrators are also fairly sharp and you should be careful with them.

You are a dedicated hard-nose Communist of lower middle class background. Truong Van Dong was trained in Albania, is pro-Chinese and his aims for the country may differ slightly from yours. Jimenez and Lefevre are native Inertians and Jimenez, at least, might well harbor Titorist tendencies. Lefevre is an orthodox pro-Soviet Communist. These divisions are not likely to matter unless the FLN party should succeed in taking over the whole country.

You will use any means available to achieve your end. You are not a humanitarian in any sense and would not hesitate to sacrifice even your own supporters for the furtherance of your ideological aims.

## PROFESSOR GIANELLI

You are the head of the RDP party, returned on parole to Inertia at the explicit request of the Kennedy administration. You are not allowed to engage in political activity but nonetheless you are determined to create a democratic party with sufficient popular support to eventually overthrow the military government. While the military government remains monolithic, you will need all the help you can get and so you might even be prepared to cooperate with the Communist FLN. You know that Saladio has returned to the country and that he is using as cover a job with the United Nations Economic Commission for Latin America. You are the only person in the country outside the FLN who knows this and therefore at the moment the only person who is able to betray Saladio to the government. You would not want to betray him at this stage, however, as you might eventually need him and his FLN guerillas.

You should also be aware that Saladio would take you over if he got the chance and that you must therefore develop personal popular support separate from any Popular Front which you and Saladio might develop. You feel that the divergence of interests between you and Saladio need not be too much of a problem while you are both out of power.

You have the makings of a party structure: Jaime Garcia, a professor at the University of Santa Filomena, Fernando Marico, a hotel-owner in Marinara, and Wang Ba-dan, a respected elder of the Sarakhanese community in Lucretia province. Saladio is aware that you have some organizational structure but he probably does not know the people and it is your choice whether or not to tell him who they are. Saladio also has some organizational structure but you do not know how much or where.

You have to tread very carefully with the government as they are obviously watching you. They are also very keen to find Saladio and you should be careful not to betray him unintentionally, though at the same time you

must be careful not to frighten the Americans, who are rather sympathetic to your cause but are adamantly opposed to Saladio and the FLN.

Also, there are presumably secret police agents about, whose identities are not known to you.

#### JAIME GARCIA

As Professor of Economics at the University of Santa Filomena, you are engaged in a study of the capital's emerging social problems.

Secretly, you are also the RDP representative in Santa Filomena and liable to instant arrest if perceived as such.

You are a local boy, educated at the University of Santa Filomena.

You have engaged secretly in pro-democratic activities for some time, but your efforts have been given impetus by the return of Professor Gianelli. He is your accepted leader and you are loyal to him and take his orders. You should remember that the terms of his parole are that he does not engage in political activity, and that therefore the government and the secret police organization (F.A.N.G.) will be watching him closely. You should be careful neither to get him into trouble now, by too close contact with him, nor betray your RDP standing. The Americans are of course sympathetic to the RDP but cannot give much help as the principle of American policy is not to intefere in the government of other countries. There are other RDP people in the country -- Wang Ba-dan in Lucretia Province and Fernando Marico in Marinara. F.A.N.G. would dearly love to have information on membership, so you should be careful not to expose your fellow RDP members.

There are also FLN people in the country under the leadership of Saladio who, rumor has it, returned secretly to the country some time ago. You are anti-Communist and anti-Fascist but you do appreciate that it may be necessary to use FLN help in overthrowing the military dictatorship. You should also be alive to the danger of being over by the FLN and treat any FLN you may meet with some reservemember also that secret police agents are scattered over the country and you should be careful about speaking freely even in private. Gianelli of course, knows all the RDP people and you can check any suspicions with him.

Your students are pro-democratic but possibly unreliable and of course possibly infiltrated by the secret police.

#### PEDRO LEFEVRE

You are the FLN man in Santa Filomena. You belong to an illegal party and will be arrested if you are ever discovered. You are a native-born \_\_\_ Inertian, middle class, educated at the University of Santa Filomena where you first became interested in Communism. You are a pro-Soviet hard-core Communist and your aims are obviously the total overthrow of the military regime. Saladio has recently returned to the country, disguised as an agent of the United Nations Economic Commission for Latin America, by name Carlos Armendariz. He is your leader and you are loyal to him. You have been informed, from Cuba, that you will be the agent for the receipt of money subsidies from Havana, for which your ostensible activity as a member of the Inertian Tourist Board is ideally suited.

The chief danger to you is the Secret Police organization, F.A.N.G., whose agents are everywhere. The governors and the army commanders are also on the look-out for you, but F.A.N.G., being covert, is the main threat. There are other FLN agents in the country, but the group is deliberately organised in the cell principle and you do not know who they are. There is also Professor Gianelli, the paroled head of the R.D.P. party, whose policies and whose affiliations with the U.S.A. you despise, but who could be useful to you. You should not approach him yourself without Saladio's orders, and naturally, if the FLN were to make any alliance with him, you would hope to be able to take him over when the party reached power. The FLN at the moment needs all the friends it can get. In this, as in any other negotiation, you should follow Saladio's lead as you are in complete accord with his policies.

You might give some time to thinking out a thoroughly convincing scheme for improving Inertian tourism just in case anyone asks you.

You may obviously move freely around the country but you must be very careful not to expose your cover. If you do move around the country you must decide whether or not to take your small but dedicated guerilla band or to leave them behind. Take Saladio's orders on this, but read the section in the rules headed Troop Movements carefully.

Power Rating: 30 With your troops: 60

COL. DE PRANO --- COMMANDER OF GARRISON IN SANTA FILOMENA

You and your men are stationed five blocks from the palace and are specifically responsible for the safety of El Caudillo and his entourage as you have been since 1934. In those 32 years, there have been no uprisings. In fact, you have had very little work as a military commander. The situation is entirely satisfactory, and you fully expect it to continue.

Unfortunately your bureaucracy is rather inefficient -- orders, requisitions, requests and the like often get misplaced. Unless an order from Gen.

Moreno is extremely important, therefore, it automatically becomes lost unless repeated twice from above. This has not caused any serious consequences, however. As long as the situation remains as it has been for the last 32 years, you remain in control.

At times, though, you have been somewhat jealous of the administrative jobs under Gen. Medina. The foreign-educated officers under Medina sometimes annoy you with their pretensions to superiority and with their belittling remarks about your commander, Gen. Moreno, to whom you are extremely loyal. You are well aware, however, that what really matters in the army is command of the troops. Either you or Lt. Col. Torremolinos must be in Santa Filomena at all times, or anarchy might follow. You suspect that if you temporarily assigned your troops to Torremolinos, he might try to keep them permanently.

You have established a hands-off attitude towards Gen. Navarro and F.A.N.G. and are very happy to keep it that way. You are on good terms with Col. Y.F. Bill, the U.S. military attache, who seems to be impressed with your command of the situation.

Power Rating: 30 With troops: 60

### LT COL TORREMOLINOS

You are the military governor for the city and district of Santa Filomena. You report directly to Brig-Gen Medina and are of marginally higher status than the other two military governors, Lt. Col. Albeniz in Marinara and Lt. Col. Sanza in Lucretia inasmuch as you have the prize station--the capital city. They are of course your rivals, but you all get on well. You are an excellent administrator and an ambitious career officer. You personally like your superior Gen. Medina and admire his abilities. You dislike but have a sneaking admiration for the head of the secret police organization (F. A. N. G.), Brig. Gen. Navarro. You also like your job and feel that a military government is the best way to win a country as only the army has the necessary organizational structure. You tolerate the presence of Giannelli the paroled RDP leader because you are under orders to leave him alone unless you could produce unquestionable evidence that he had been engaging in political activity. You are not concerned yourself to watch Giannelli all the time as the secret police can be relied upon to do this You are also under orders to look out for Saladio, the FLN leader, who is reputed to have returned to the country, and to try to discover the identities of his contacts.

You rather despise the stupid men who command the army garrisons, Col. de Prano in Santa Filomena, Col. Madeira in Marinara and Col. Morgan in Lucretia. At the same time you envy them their troop commands as well as their superior rank and often feel that you would like to trade in your long hours and bulging files for the open-air army life. You also sometimes feel that the way to the top in the army is not through the administrative side. You note that the troop commanders are full colonels while you and your fellow administrators are Lt. Cols. You rather like Gen. Moreno, although you do not have a high opinion of his intelligence. You are however an army officer, utterly loyal to Suballa and basically contented with your set up.

You are, although ambitious, a patriot and a man of honor, not given to opportunism. You consider human relationships are initially beneficial and are exploitative and genuinely feel the present system of government is the best way to raise standards of living among workers and peasants.

You get on well with the American contingent in the country, as you and they share a high interest in the stability of Inertian politics. You get on particularly well with Col. Y.F. Bill the military attache in whom you recognize a fellow career officer.

You may move around freely but some members of the government will always be in Santa Filomena or anarchy ensues. Effectively you have no men of your own, and therefore no potential for violence unless you should require troops. Without troops you must rely on Col. DePrano to retain law and order. Since De Prano is a bumbler, you feel that you could work more effectively if you had command of his troops.

ELIOT GREENOUGH -- U.S. AMBASSADOR TO INERTIA

You are a career diplomat in the style set by the Kennedy administration, and not a political appointee. The policy of the U.S. government is to lead Inertia gently into the twentieth century; to introduce at least the possibility of a democratic government. You would therefore oppose any attempt by the government to interfere with the liberty of Gianelli, unless they could prove to you beyond any possibility of argument on your part that he had been politicking. You would of course be disinclined to back Gianelli if you found out that he was cooperating with the FLN as it is against American government policy to support the Communists, directly or indirectly. Apart from this one point you should follow the traditional pattern of non-intervention in the affairs of Inertia. You get on well with El Caudillo although you rarely see him and also reasonably well with General Medina. You hardly know the mysterious General .Navarro and are fairly indifferent to General Moreno. You get on very well with Lauterpacht and use him as a channel of communication to the government.

You are a little skeptical of the existence of the alleged FLN/Communist threat, and are not at all sure that Saladio really is in the country.

If you were to become convinced of his presence, you would be inclined to be more tolerant of the dictatorial methods of the local regime.

HARVEY LOWELL RICHARDSON -- A.I.D. REPRESENTATIVE IN SANTA FILOMENA.

Since your graduation from Iowa State in 1952 and the Fletcher School of Law and Diplomacy in 1954, you have been vigorously concerned with the economics and politics of underdeveloped nations, Latin America in particular. You spent one year studying in Venezeula and have since had other assignments abroad. You are the first in your family to have voted Democratic, and were inspired to join A. I. D. by Kennedy. You feel that A. I. D. can really get to the heart of things by helping the peasantry and thereby striking at the roots of the Communist influence.

Your basic goals in Inertia are to make sure that money gets where it will do the most good. The problem is to get it to the peasants and the workers who might otherwise be attracted by the now-weak FLN movement and keep it away from the FLN itself. You are also concerned that the Sarakhanese minority who are oppressed. disenfranchised, and (you feel) potentially revolutionary should get some of the money and you try and pressure Sanza to allow it. By getting the money to projects that will help the peasantry establish some sort of reasonable social-political base, you believe that you are thinking ahead to the day when Suballa will be gone and a reasonable chance for democracy might emerge.

You feel that Major Bill, the Military Attache, may not be in sympathy with you. You suspect him of supporting the present regime, and think that he would support one of the generals to succeed Suballa. Fortunately, the Ambassador is much more on your side and because of the country team concept in the State Department, Bill is constrained to follow the Ambassador's lead.

You are on good terms with Gianelli and, with the Ambassador, prepared to protect him to the limit of your powers from harassment. You are also on good terms with Carlos Armendariz the representative of the United Nations Economic Commission for Latin America.

## COLONEL Y.F. BILL. U.S. MILITARY ATTACHE.

You are a sharp and highly ambitious career officer. You want to do a conspicuously good job in Inertia, not merely to get by. You do not exactly approve of the present dictatorial system, but Inertia is, after all, stable and working on its economic problems, not in the terrible mess common to far too many Latin American countries. You were originally an undifferentiated supporter of the democracy along U.S. lines, but your experience in Asia and Latin America has tended to convince you that this point of view is unsophisticated and unhelpful. At the same time, you feel that after Field Marshall Suballa goes, there is really no one else who could quite fill his place as dictator, and that none of the three generals, Moreno, Navarro, or Medina, would be able to take over without engaging in a war with the other two. You are therefore on the look-out for some system that the U.S.A. could support after El Caudillo's ultimate demise. You tentatively think that some form of democracy supported by a strong Army on the pattern that obtained in Brazil before May 1965 might meet the case and are looking around for the ingredients. You essentially do not want to meddle with the government or the internal politics and indeed would lose a great many points should anyone complain to the State Department. The Ambassador has tacitly given you the go-ahead but could not support you if you were caught.

You also have to be careful not to get Professor Gianelli into conspicuous trouble. He is on parole, not to engage in political activity, and the military government is just waiting for him to start.

You are on good terms with all the military people, armed forces and administrative, including General Navarro, head of F.A.N.G., whose abilities you respect. Still, the idea of a secret police force does not strike a responsive chord in you. Further, you are always careful to express your admiration equally for the armed forces and for the administration so as not to be caught in the verbal cross-fire between the two factions.

You have reason to believe that Suballa's stated fears of FLN activities are trumped up in order to get U.S. military aid, but you are nonetheless very concerned with possible Communist intrigues. If Saladio is really in the country, you should use your influence with the government to urge that he and his infrastructure be rooted out.

MR. ALEXANDER J. PIPPIN----UNITED FISH CO. REP. IN SAN FILOMENA

You are the Inertia representive for the United Fish Company of Boston, a key employer of the people of Inertia... Most of the activities of the company are centered in the port city of San Tomas, but you maintain your office in the capital city of Santa Filomena in order to deal with government officials.

Your relations and your company's relations with Field Marshall Suballa have been excellent over the past thirty years. He supports private enterprise and is a staunch anti-Communist; he supports United Fish as it provides jobs for some of the people at the same time as it provides a steady amount of income for the state, most of which finds its way to Suballa's own pocket. You think it is too bad that El Caudillo has had to institute repressive policies from time to time, but you feel he is doing the best he can under the circumstances. You are also on good terms with the American Embassy.

You have a high interest in stability. You tend to use forceful persuasion, not violence, in dealing with others, and tend to opportunism, not honor.

You are a firm believer in the American way of industry, free enterprise, no creeping socialism, etc.

Your direct representative in the fishing port of San Tomas is Mr. Arthur Caulfield, a fellow American. You deal with him mostly in the capital city or on the telephone, flying out to San Tomas only in cases of emergency. While you are capable of moving out of the capital, you will in fact lose points for doing so. You should therefore be sure that this loss will be outweighted by any benefits you expect to gain by moving.

### H. JON LAUTERPACHT

You are probably the country's richest man with substantial interests in the Santa Filomena hotels, two new beach clubs, and several night clubs and theaters. For this reason, you are very well in with the existing power structure, most of whom owe you favors. At the same time, you are inclined to believe in the democratic experiment, and hope that in due course it may be possible for Inertia to be democratically governed. You would never be inclined to start any action towards this end but would certainly be prepared to support a pro-democratic leader. However, in the present state of Inertian government, with the democratic party outlawed, you would be very cautious about giving any support at all to any democratic representative who might approach you, as you have your own interests to consider.

You are a man of honor, not inclined to opportunism, as you feel you have all the money and power you could want. You abhor violence as a means to your ends. You are on good terms with Gianelli whom you previously supported when the RDP was legal, and also on good terms with Lt. Col. Albeniz, the governor of Lucretia, whose efficiency and intelligence you admire. You regard the military commander, Gen. Moreno, as a knothead, and dislike, ideologically and personally, Gen. Navarro, the head of F.A.N.G.

You are a patriot and hope that Inertia can someday have its place with the more progressive Latin American countries. You get on well with the Americans and should take pains to do so, as you have been able to negotiate considerable economic aid from them. Despite your interest in progress, you are much concerned with stability and are quite prepared to live with a repressive but stable military government rather than a democratic but unstable government. This is not only to further your interests; you have seen the disastrous effects of revolution on the economy and people of the Latin American countries and wish to avoid these effects for Inertia.

## SENORA DULCINEA CERVANTES

Your husband, Don Carlos de Velasquez Cervantes, is the Inertian Ambassador to the U.S.A. You voluntarily remained behind in Inertia, ostensibly to look after the vast Cervantes family holdings and to pursue your studies of Inertia's piratical past. In fact, you stayed because you are in the employ of Brig. Gen. Navarro, the head of F.A.N.G., the secret police, and are one of his most trusted and loyal employees. You were recruited by Navarro himself after the Second World War. He is an extremely charming man.

You are ruthless and extremely ambitious. An attractive woman, you fought your way from a lower middle class background via the stage to being the wife of one of the country's richest men. Your husband, however, has disappointed you because he is something of a playboy with no taste for power. He does not know, and would be shocked to hear, that you are in any way connected with Navarro, whom he despises but fears.

Although you are a snob with a real distaste for the unwashed peasantry, you are in F. A. N. G. primarily because of the power and excitement it brings -- and because of Navarro. You are loyal to Navarro and always seek to impress him. You know, obviously, that he uses other agents, but you do not know who they are; you are aware that some kind of FLN structure exists and you suspect that the FLN leader, Saladio, has returned to the country. It would be a considerable coup if you were to find him for Navarro. You know also that the RDP party is organised to some extent but you despise their leader, Professor Gianelli, whom you perceive to be a weak-kneed, harmless liberal. Your orders are not to move against Gianelli unless you can prove that he has been engaging in political activity. You may, however, try to root out his real or suspected agents. One of your main preoccupations is to conceal your membership in F. A. N. G. Were it known that you are an agent, your usefulness to Navarro would be at an end, and the connection abruptly severed. Also, it is possible

that your husband might divorce you and thereby ruin your social standing. At the same time, if you are not entirely loyal to Navarro, you are sure that he would not hesitate to betray you: as an employee, in which case you would only be safe if you could insinuate yourself into power some other way.

You have no hesitation in using violent means if they will serve your purposes, and no loyalties except to yourself and to Navarro. You perceive society as exploitative and wish to remain on the exploiting end.

ALFREDO LIBERTINO CREDENZA -- Absentee Landowner -- Santa Filomena

You own sugar plantations in the agricultural province of Lucretia.

Your local agents, Fulgencio Pascual and Guillermo "El Tigre" Guzman, handle day-to-day management of the estates, Pascual dealing with the native Inertian sugar workers (by far the largest group), while Guzman has been retained to deal with the Sarakhanese minority sugar workers. Pascual and Guzman collect the rents and forward them to you in the capital city, Santa Filomena, to support your rather conspicuous spending habits. Should the peasants refuse to pay you, you can attempt to have your agents force them off the land, but of course you do need enough peasants to get in the harvest or you are defeating your own purposes.

You reside in the capital, visiting Lucretia but once a year, at Christmastime, to distribute candy to the Inertian (but not the Sarakhanese) peasants. You may thus make one free trip to the province. For any additional trips to Lucretia, you will lose points. You may go, however, if you think it is really worth it, i.e., if you would lose even more heavily by not going. You may use the telephone or messages for other discussions.

You oppose any social change among the peasants, as your hold over them, apart from the economic aspect, is based on their illiteracy and internal disorganisation. You oppose social equality not only because it would be inconvenient, but out of conviction that you are innately superior to the peasants.

You enthusiastically support the Suballa regime for running the country efficiently and without danger of social revolution.

Study the scenario, particularly the section on the social and economic background of the country.

Objective: to keep earning a living.

As long as there continues to be stability in Inectia, you are able to earn your normal income from your small shops, stores and white collar jobs, and gain points for doing so.

You, like most Inertians, respect and revere Field Marshall Suballa. Although you recognize that he has used harsh means on occasion, you support his ends and feel that on the whole his presence is essential to preserve a stable and modestly prosperous order. You are not likely to take major risks.

You are most responsive to any appeals that offer you economic and material benefits. You feel strongly about the sanctity of private property, and oppose what little FLN activity there has been in Inertia.

Your people are:

highly cohesive .

bound by common economic circumstances in a common outlook
highly interested in bettering their material advantages
admirers and supporters of El Caudillo
of moderate income
of high school education
literate

You oppose the improvement in the lot of the slums and workers (one of them might want to marry your daughter!).

Since you are a group, you are immobile and may not leave Santa Filomena.

Population: 70,000

### URBAN WORKERS ---SANTA FILOMENA

Study the scenario, particularly the social and economic background section.

You are wage earners in the capital city of Santa Filomena employed in light industry, service occupations and the like. You are happy with your jobs and are much better paid than you were once were. You oppose anything which would threaten your security. Like most Inertians, you revere, respect and admire President Suballa. In your opinion, he has accomplished a great deal for Inertia, putting things on a stable basis which has enabled the industries which support your present jobs to thrive. You do not worry about Suballa's use of violent means unless such means are against you, a rather unlikely event. Your acknowledgement of any obligation to take an active part in the political system is low. You tend to look upon government and politics as somewhat unpredictable and threatening forces, taking the attitude "Let El Caudillo take care of it; he knows what's best for Inertia." You have hardly any membership in political organisations and there is little union activity among the group. You are sketchily informed of political facts and are oriented more as passive subjects than as participant citizens. You are little concerned with the welfare of the slums or other groups in the city. You would perhaps like to copy the life-style of the middle class, but they look down upon you.

You may not travel.

Population: 300,000

### SLUMS -- SANTA FILOMENA

Read the scenario, particularly the section on Inertia's economic and social background.

You constitute the slum dwellers in the capital city of Santa Filomena. What little unemployment there is in the city may be found in your ranks. In large part you are uprooted native Inertian peasants from Lucretia province who have come to the capital seeking work. Although your lot is a miserable one, you are suspicious of change -- you realize that although things at present are bad, they could still get worse. However, like most Inertians, you revere, respect, and admire Field Marshall Suballa and regard him as the benefactor of the country. It has never really occurred to you to use violence and demonstrate, for you realize that this sort of thing is just not done in Inertia, except against the Sarakhanese minority. You roundly despise these Asian intruders.

You sense a low degree of obligation to work through any political system, preferring the attitude "Let El Caudillo handle it; he knows what's best for Inertia." You do not participate in any voluntary political organisations. Although American aid has helped build a clinic and a school in the slum, you are not pro-American. You have heard some people accuse the Americans of draining money out of Grenadilla for their own purposes and are half-convinced that this must be how they get big cars and the money to put up the clinics.

Your people typically have families of seven or more children, many deserted by the fathers. Almost all of you are illiterate, the crime rate is astronomical and disease is common. Your diet is mostly fish and beans. Your ambition is to obtain jobs like those presently held by the urban workers. You see some hope in this area as you know that the government has sent Professor Garcia to study your problems -- an evidence of El Caudillo's concern for your welfare.

Population: 80,000

### STUDENTS -- FILOMENA UNIVERSITY

You represent the university students in the capital city, a group which has never been noted for its intellectual or political zeal. Since the Inertian elite usually send their children abroad to be educated, and since very few peasants and workers have received any schooling, the local student body derives mainly from families of cautious middle class businessmen and lower-ranking military officers. Most find employment upon completion of their studies, but lucrative jobs are few in Inertia and so there is considerable competition for grades and for recognition among the students. It is of prime importance to all students that the university remain open and that they be allowed to continue their studies.

In politics, you are mildly pro-democratic but view the Suballa regime as one of the natural features of Inertian life. You have long been indoctrinated in love and respect for El Caudillo, both at home and in school, and are not likely to engage in any plots to overthrow him.

(You also realize that controls are tight, that F.A.N.G. is probably watching you, and that unauthorized political behavior on your part would probably result in the university being closed.)

Nonetheless you are not perticularly fond of any of the generals -- your loyalty does not extend beyond El Caudillo. You are also rather critical of the Americans and feel that United Fish is far too influential in Inertian affairs. You tend to respond well to nation alistic appeals but are not prone to violence unless your direct interests are threatened.

Power Rating: 40

Number: 4,000

#### COL. MORGAN -- COMMANDER IN LUCRETIA

You are the commander of the military garrison at Lucretia. Basically, you are happy with this job, as it involves a minimum of important decision-making on your part. As a native of Lucretia, you are well aware of the problems caused by the immigration of the Sarakhanese with their peculiar ways. You are quite able to handle the occasional incidents between the Sarakhanese and the native Inertian peasantry in accordance with the official government policy that the Sarakhanese are always wrong.

Your attitude towards the peasantry is based on the idea that since you rose to your present position through hard work and recognition by General Moreno (to whom you are unquestionably loyal), any peasant could do the same. Although you were from the middle class, you do not believe that there is any giant barrier to any of the workers in the sugar fields to do as you did, as you are fond of telling them whenever you inspect the garrison on the plantations.

What you would like now is to move over to the governmental administrative post held by Lt. Col. Sanza, Gen. Medina's man in Lucretia as you feel he really has the soft job without your responsibilities. The American military attache, Major Bill, whom you have met on your trips to Santa Filomena, is a friend of yours. You resent Lt. Col. Sanza particularly as he does not hide the fact that he thinks you are a fool and you suspect that the U.S. AID man, Richardson, concurs. You suspect that there are F.A.N.G. agents in Lucretia but you have no idea who they are, and you are somewhat afraid of what they might do to your position.

Either you or Sanza must remain in the province at all times or anarchy will ensue and El Caudillo will be displeased. Your military forces are rather inefficient and nothing can be accomplished until orders are repeated twice from above. Still you are cautious about leaving your troops in Sanza's hands as he might not give them back.

Power Rating: 30 With troops: 60

You are the military governor in the province of Lucretia. Your fellow governors are Lt. Col. Torremolinos in Santa Filomena and Lt. Col. Albeniz in Marinara. Lt. Col. Torremolinos probably has the prized job --Santa Filomena -- but you feel that you are the only one of the three who could handle the complex administrative problems of Lucretia. You have the Sarakhanese minority to deal with, who are a problem. They have not received acceptance from the Inertian peasantry but they are easily offended and keep to themselves. The Inertian peasantry feel themselves superior to the Sarakhanese and vice-versa. Incidents are common between these communities. Government policy towards the Sarakhanese, as dictated by Field Marshall Suballa is to keep them apart and suppressed and to back the native Inertians against them in any dispute. You are loyal to Suballa, and to your immediate superior Brigadier Gen. Medina but you feel that the official attitude towards the Sarakhanese is misguided. You feel that they should be assimilated and for this reason, you get on well with Wang Ba-dan, a respected elder among the Sarakhanese.

You are unusual in the army in that while you feel that stability is the more important thing for Inertia you have some feeling that a military government is not a final answer. You once cautiously expressed your feelings on this and on the Sarakhanese problem to General Medina who received it with no favor at all. You are therefore very hesitant about expressing such convictions, the more especially since you have seen the chaos into which other Latin American countries have been plunged by the democratic experiment.

You dislike Col. Morgan the army commander in the province as he follows government policy towards the Sarakhanese to the letter and is in your opinion, a clod anyway. You do rather envy him his troop command as you sometimes feel that all your life will be spent walled up in an office with the files. You have to rely on Morgan to provide forces to maintain law and order and feel that your job could be done more effectively if you commanded the troops yourself. You may move freely through the country, but either you or Col. Morgan must be present in Lucretia at all times or anarchy will ensure.

You get on well with the Americans, especially Richardson who is always at you to give more help to the Sarakhanese peasants. You do agree with him but you have been hitherto inhibited about saying so as your primary loyalties are of course to your own government. You have rarely met Gen. Navarro but dislike the idea of a secret police force very much.

GUILLERMO "EL TIGRE" GUZMAN -- Landowner's agent -- Lucretia province

You are one of the provincial agents for Alfredo Libertino Credenza, who, together with his large family, owns most of the land in Lucretia province.

It is your job to handle the day to day management of that portion of the estates on which the immigrant Sarakhanese minority sugar workers live and work. The much larger portion of the sugar estates on which the native Inertian sugar workers work is managed by Fulgencio Pascual. However, you have been hired by Credenza specifically for the purpose of dealing with the potentially troublesome Sarakhanese, who seem to feel they have some minimal right to express grievances about their lot.

You are extremely tough in your dealings with the Sarakhanese, tending toward violence, not persuasion. You dislike them intensely and are quite aware that they hate you in return. This latter does not concern you in the slightest, as Suballa's anti-Sarakhanese policy means that it should not be difficult for you to get government support in the event of any dispute.

It is your job to collect the rents and forward them to Credenza in the capital city. He does not ordinarily visit your province except in case of emergency, so your only usual contact with him is by telephone or mail.

Your objectives are to keep the Sarakhanese in line and to keep them working, so that you can keep the rents (out of which your wages are paid) rolling in. Your relations with Credenza are good as long as you can accomplish these objectives. Your relations with Pascual are often strained, as you approach your jobs differently, but so far you tolerate each other.

You are suspicious of Richardson, the U.S. A.I.D. man, whose activities might arouse undue expectations among your charges. You are obviously against the opposition parties and therefore keep an eye open for RDP or FLN organizers, whom you would not hesitate to report to the authorities.

FULGENCIO PASCUAL -- Landowner's agent -- Lucretia province

You are one of the agents for Alfredo Libertino Credenza, who, with his large family, owns most of the land in Lucretia province.

Your job is to handle the day to day management of the estates on which the native Inertian sugar workers live and work. A smaller portion of the estates, that tilled by the itinerant Sarakhanese sugar workers, is managed by your counterpart, Guillermo "El Tigre" Guzman.

Your objective is to collect the rents and forward them to Credenza in the capital. Credenza visits you but once a year, at Christmastime, when he distributes candy to the children of the native (but not the Sarakhanese) peasants. Otherwise your contact with him is chiefly by telephone or mail.

You are firm but fair in your dealings with the Inertian sugar workers, tending toward persuasion, not violence. It is your feeling that treating them less harshly will lead to better results --- but this philosophy is helped by the fact that the peasants are for the most part thankful to retain their jobs and are not prone to violence themselves.

Your goal is to keep the peasants in line and keep them working, so that you can keep the rents (out of which your wages are paid) rolling in.

Your relations with Credenza are good as long as you can accomplish these objectives. Your relations with Guzman are tolerable, although you approach your jobs rather differently. You oppose anything that might stir up your peasants and thus cut production.

# INERTIAN SUGAR WORKERS (Lucretia Province)

Read the scenario, particularly the section on the economic and social background of the country.

You are native-born Inertians, fully employed only during the three months of the year when the sugar crop is harvested. You must try to make your meager income last for the remainder of the year. This you rarely succeed in doing, even though you do try to get odd jobs to help tide you over.

You work in the agricultural province of Lucretia on land owned by Alfredo Libertino Credenza who spends most of his time in the capital. In fact you see him only once a year, at Christmas time, when he makes a journey to Lucretia to distribute candy to your children. Otherwise, the land is managed by Credenza's agent, Fulgencio Pascual. Your attitude towards Pascual is one of resigned tolerance. You dislike him, but he does try to be fair. He means well, but exploits you nonetheless. You are, after all, thankful for the privilege of keeping your jobs, since you are constantly reminded of the much worse lot of the immigrant Sarakhanese sugar workers who are frequently unemployed, in poor years even at harvest time, and whose land agent, Guillermo "El Tigre" Guzman, is very harsh. You approve of Guzman's harshness enthusiastically.

You have grown accustomed to Suballa and because you see him as a protector against cheap Sarakhanese labor, you revere him. You are likely to have his picture on your wall and to turn out en masse to cheer him on the rare occasions he visits the province. You are not very self-aware politically -- except as regards the Sarakhanese -- and are almost 100% illiterate. Your grievances and burdens have been great. No doubt you would support land reform if someone advocated it, but for the past 30 years no one has and you are extremely unlikely to do so on your own initiative.

You may not leave the province.

Your attitude toward the Sarakhanese workers is one of resentment and dislike. You disapprove of their "invasion" of the country which threatens your economic position. Besides, you see them as a filthy, strange lot whose customs are totally different from yours and who tend to stick together in their refusal to become totally assimilated into Inertian national life.

You are slow to anger and not politically active, but once sufficiently aroused, you tend toward violence, not persuasion, in the settlement of disputes. Whatever you do, you always do as a group --- there is no internal dissent among you. You generally have a submissive attitude toward authority and tend to react favorably to authoritarian tactics. Average family size is seven. Crime rate is high, particularly in the off-season.

You feel absolutely no obligation to play an active role in the political system and tend to regard government and politics as somewhat unpredictable and threatening forces. You have formed no voluntary associations or clubs -- when a Peace Corps worker once tried to organise you into a development league to build a new school, you failed totally to understand what he meant and he left in disgust.

Population: 1,164,000

SARAKHANESE MINORITY SUGAR WORKERS (Lucretia province)

Read the scenario, particularly the section on the economic and social background of the country.

You are second-generation Sarakhan Inertians whose ancestors were shipped from Sarakhan to help with sugar harvesting. With the inevitable growth of the native Inertian population over the years -- combined with fluctuations in the world price for sugar -- your usefulness has declined and is now sometimes marginal in poor sugar seasons. Your only chance for employment is during the three months of the year when the sugar is harvested, and even then you are migrants, journeying from hacienda to hacienda in search of one which needs additional labor for the harvest. Currently you are living on land owned by Alfredo Libertino Credenza who spends most of his time in the capital. The hacienda is managed on a day to day basis by Guillermo "El Tigre" Guzman, who is very tough in his dealings with you, and whom you utterly despise. You feel like leaping at him if you got the chance, but refrain from doing so because this would mean you would lose your jobs and starve. He further infuriates you by occasionally getting drunk and proceeding to insult the dignity of Sarakhanese womanhood.

You do not know a great deal about the activities of El Caudillo but realize that as long as he is power, the present intolerable situation will continue. However, you have no means to unseat him as his controls over the population, both overt and covert, are uncompromisingly strict. No dissent is tolerated, as you found out when one of the more outspoken of your group mysteriously disappeared during a private camping expedition. He was said to have been eaten by piranha fish.

You are becoming increasingly self-aware politically but are almost 100% illiterate. Your burdens and grievances against the regime have been great. Your attitude toward the native Inertian workers is one of

envy mixed with resentment. You realize that they are getting all the good sugar jobs merely because they are Inertians, and you therefore feel discriminated against. Despite your flirtations with politics, you tend to regard government in general as exploitative and as a somewhat unpredictable and threatening force. Representatives of the government appear to be against you, not for you. Should you become sufficiently aroused, you tend toward violence, not persuasion... but you must needs be very careful as the Inertians would suppress you ruthlessly.

You may travel within Lucretia province but may not leave it.

A recent development in your ranks has been the appearance of the neo-Mithraic religious group led by the bonze Choi Oi Sao, whom you respect and admire. Your cultural leader, however, remains the respected elder Wang Ba -dan. The Sarakhanese teacher, Truong Van Dong, also achieved a good deal of respect within your community. You are predisposed toward authoritarian systems of government and not democracy; you tend to react favorably to authoritarian tactics.

Average family size is seven; education (except religion) is very poor. The crime rate is high, especially in the off-season for sugar.

Population: 582,000

You are a member of the illegal RDP party in Lucretia and could be imprisoned or worse if this were found out. You are a respected elder of the Sarakhanese community, and an educated man. You are opposed totally to the military government because of Field Marshall Suballa's policy towards your people. The only member of the government you can stand at all is Lt. Col. Sanza, the military governor of the province, whom you know to have opposed official policy on the Sarakhanese question. He is at the same time a loyal army officer and, as matters now stand, would be duty-bound to jail you should you try to persuade him to go against government policy. You feel however that he is a much more liberal and cultivated man than anyone else in the army. You report of course to Gianelli, the RDP leader, but should be very discreet in order not to get him in trouble -- he is closely watched.

You believe that the Sarakhanese should be integrated with the rest of the population and fight equally against prejudice on the part of the Inertian peasantry against your people, and your people's own prejudice against the locals. You feel that Inertia must be one nation with all nationalities working together. In this, your major opponent is Choi Oi Sao, neo-Delphic oracle of the Mithraic religious sect. You also believe in democracy along U.S. lines.

You should remember that these views are unacceptable to the regime and that secret police agents (members of F. A. N. G.) are scattered all over the country. Also in the country are members of the FLN party, supposedly under the leadership of Saladio. You are opposed to any form of totalitarian state and consider communism no improvement on a military government, but you should be prepared to use FLN against the existing government, while being careful that FLN do not take you over. FLN agents are also secret to you but Gianelli may know some of them. There are other members of the RDP in the country -- Fernando Marico

in Marinara and Professor Garcia in Santa Filomena, and you must be careful to protect their identities from F.A.N.G.

You also get on well with the AID man Richardson who is trying to bring pressure to bear on the government to change its behavior towards the Sarakhanese minority.

CHOI OI SAO

You are the neo-Delphic oracle of the Mithraic sect, which has recently grown up among the Sarakhanese sugar workers in Lucretia province. You are in reality a member of F. A. N. G., the secret police organisation headed by Brig-Gen. Navarro, and one of your major preoccupations is to conceal your membership in this much hated and greatly feared group. You were recruited by General Navarro on the basis of your fanatical anti-Communism to work in secret against the FLN organisation. A Sarakhanese elder, you have considerable power in the Sarakhanese community which, though largely Buddhist, venerates your alleged piety. You are opposed to any idea of integrating the Sarkhanese community with the Inertian peasantry whom you despise and regard as a lower form of life. You are of course threatened by the very existence of the Communist ideology as personified by the FLN group and would have no hesitation in using violent methods against the FLN if you could find them. At the same time, it is important for your standing in the Sarkhanese community that you be not revealed as a member of the secret police as the Sarkhanese might turn to your rival for their loyalty, the much respected, Wang Ba-dan. Wang Ba-dan is your rival in every possible way as he advocates the assimilation of the Sarakhanese and the peasants which would not suit your purposes.

You are loyal to yourself and to no one else except Navarro, a loyalty bred purely of fear.

## TRU.ONG VAN DONG

You are a Sarakhanese schoolteacher, ostensibly working to develop a literacy program among your backward and oppressed people. In reality, you are a hard-core Communist on the Chinese model and representative of the illegal FLN in Lucretia Province. As such, you are liable to immediate arrest and imprisonment if detected.

.As befits your type of Communist, you are ruthless and do not mind terrorizing wavering supporters. You report to the distinguished FLN leader, Saladio, who has returned to the country in the last few months. You are aware that he is disguised as Carlos Armendariz, an observer for the United Nations Economic Commission for Latin America. There are other FLN members in the country but the group is organized in the cell principle so that you do not know who they are. There are also various representatives of the RDP party in the country; aside from their paroled leader Gianelli, these are also unknown to you. You despise the RDP ideology with its wavering democratic structure but you will probably have to work with them as the military government is extremely powerful and effectively organized. You have also certain reservations about Saladio in view of the Sino-Soviet split in the international movement, but you should not let this influence you unless and until a revolution succeeds. In that case, you would be primarily concerned with eliminating all U.S. influence, isolating Inertia from the West, and driving it totally into the Socialist camp.

You have little contact with the military commander Col. Morgan but you know the U.S. AID man, Richardson, and the military governor, Lt. Col. Sanza, whom you find, although representatives of imperialism and of the hated military regime, sympathetic to your people. Remember that the regime is trying to find Saladio or any member of the FLN. Your real problem, however, is with the secret police organization, F.A.N.G. who have agents scattered around the country.

You get along reasonably well with Wang Ba-dan the respected assimilationist but you are of course opposed to him as peaceful assimilation would not suit you. You do not know the priest of the neo-Mithraic sect, Choi Oi Sao, well, but are interested in his success with your people.

You have a small but dedicated band of troops which you can leave behind if you want to travel round the country. Take Saladio's orders before moving your troops around and in any case read the sections on Troop Movement and Violence in the rules very carefully.

Power Rating: 30

With your troops: 60

## LT. COL. ALBENIZ

You are the military governor in Marinara, equal in status with the other two governors, Torremolinos in Santa Filomena and Sanza in Lucretia.

Of the three of you, Torremolinos has the best job -- in Santa Filomena -- for which you rather envy him. You report to Brig. Gen. Medina whom you admire and to whom you are loyal. You like your job and are an excellent, efficient administrator. You sometimes hanker after a job in command of troops, which you feel you could do very much better than Col. Madeira whom you consider the laziest and most inefficient commander in the army. Apart from your liking for the active army life you sometimes wonder if you are on the right side of the army to achieve the more rapid advancement. You are ambitious and do not want to be stuck as a desk-bound Lt. Col. for the rest of your career. You are, however, a military officer and obey orders. You revere Field Marshall Suballa -- El Caudillo.

Essentially you believe that a military government is the best way to run Inertia. You are a patriot and a man of honor; you also see society as cooperative, not exploitative, and are sincere in your desire to improve the material lot of the workers. But you are not interested in increasing their political power -- yours is essentially a soup kitchen approach.

You get on well with the Americans, both government and United Fish, and you and Harvey Richardson, the AID man, work together on the AID program in Marinara. You are also on good terms with Major Y.F. Bill, the U.S. military attache whom you recognize as a sharp and capable officer and the sort of man you liked in your year at Fort Benning.

You may move freely outside the province but either you or Col. Madeira must be in the province at all times or anarchy ensues. You have effectively no men of your own, and have to rely on Col. Madeira to provide forces to maintain law and order. You feel that you could do a much better job were his troops under your command.

## COLONEL MADEIRA -- COMMANDER IN MARINARA

You are the commander of the military garrison located in the fishing province of Marinara. You were born in the capital, however, and at every possible excuse, you return there for rest, recuperation, and the company of the American Military Attache, Col. Bill. Your trips tend to be frequent.

Most of your men were born in and around the small fishing villages in Marinara and have very close contact with the fishermen. You prefer to let the troops maintain this relationship, since imposing controls would be a great deal of bother. Evidently, it would also be unnecessary, as there has been absolutely no trouble since Field Marshall Suballa came into power 32 years ago. You find being in charge of 11,000 men somewhat of a burden, however, and you would like to replace Lt. Col. Albeniz as military governor in Marinara. You believe that Albeniz constantly attempts to belittle you and your job just because he went to the United States to study at Fort Benning, but your loyalty to Field Marshall Suballa and to Major Gen. Moreno have precluded you any overt attempts to replace him. You are certain that Gen. Navarro's secret police have operatives in Marinara but you do not know who they are, and to date, they have not given you any trouble. In the past, you have attempted to lay traps for F. A. N. G. agents in order to learn their identities, but the traps have always failed.

Your troops tend to be rather lazy and, for that reason, orders from Gen. Moreno will not be carried out until repeated twice, unless, of course, the orders are of great importance.

Either you or Lt. Col. Albeniz must be present in the province at all times or anarchy will ensue. You are torn, therefore, between your desire to go to Santa Filomena as often as possible and your extreme distrust of Albeniz's intentions were you to give him command of the troops. You fear that he might not give them back to you.

Power Rating: 30 With troops: 60

#### FULGENCIO JIMENEZ

You are ostensibly an economic planner doing a development survey, but in reality, you are the FLN man in Marinara and are liable to instant arrest if you are identified as such. You are a native-born Inertian of the wealthy upper class and had your college education in Paris where you first encountered Communism. You are relatively unimpressed by ideological differences among your fellow Communists and aim to make Inertia a free and independent Communist country along Yugoslav lines. You are something of an idealist, sickened by the inhumanities occasionally perpetrated by Field Marshall Suballa and appalled by the corruption and brutishness of the army commanders. You use a good deal of your own money to further FLN purposes, but at the same time, you have certain vague reservations about FLN methods.

You also hate the Americans whom you perceive to be exploiting the workers for United Fish and feel that they are quite as bad as the military government. Their attempts to introduce some kind of democracy by insisting that Gianelli, the RDP leader, be allowed to return impress you not at all. You feel that the Americans have merely done this as an opiate for the masses and that in fact they are in some kind of cynical alliance with the military government against the people. You despise Gianelli's policies and his apparent willingness to be a tool of the Americans, but you should be quite prepared to use him too.

Great impetus was given to the Inertian FLN movement with the return of Saladio a few months ago. He is using the name of Carlos Armendariz and is ostensibly the man from the United Nations Economic Commission for Latin America. You are aware that Saladio is Russian-trained, and that money for the FLN is coming into Santa Filomena from Cuba, but you are quite prepared to take money to free Inertia from any source at all and are confident that you will be able to maneuver Inertia away from undue Soviet and/or Chinese influence when the revolution has succeeded. There

are other FLN agents in the country but you have been deliberately kept in ignorance of who they are (the cell system operates). Saladio is accepted as your leader -- he has the prestige and the experience, and no matter what your reservations are about him you should be prepared to obey him absolutely until the revolution is under way.

You should be on your guard for secret police agents, who are everywhere, all with good cover stories. There are also RDP members and other FLN members who will also have cover stories. The army commanders and the military governor are also looking out for FLN members but the real danger comes from the secret police.

You have a small but dedicated terrorist army. You should take Saladio's orders before you move them around the country.

Power Rating: 30

With your troops 60

MR. ARTHUR CAULFIELD

Objective: Keep the fisheries and cannery open and the money coming in.

You are the local manager of United Fish Company in the port city of San Tomas. You take orders from and report directly to Alexander J. Pippin, chief representative of United Fish, who maintains his head-quarters in the capital city of Santa Filomena.

When the fishermen are not on strike (as they rarely are) and the canneries are open and functioning, you earn money for the company and thus assure your own position. You will receive an amount from control equal to the value of the fish produced. (See transaction sheet).

From this, you meet your expenses and forward the rest to Pippin.

Since the stability of the country is prerequisite to the income from the fisheries coming in, you support the stability of the country and Suballa, tending to ignore his suppressive policies when you can.

As a foreigner you do not vote, nor do you individually pay taxes. You may, however, try to exert pressure on the government by requesting Pippin to work through the U.S. Embassy and through his personal contacts.

In your dealings with others, you tend to persuasion, not violence; towards opportunism, not honor; towards caution and reliability.

## SAN TOMAS FISHERMEN

Read the scenario, particularly the section on the economic and social background of the country.

You are a group of Inertian fishermen who make your living from the sea. Each morning you set sail from the harbor of San Tomas in search of the elusive uribu fish, known world-wide for its salty taste and pungent odor. You then sell the uribu to the local canneries where it is processed for export. Evenings are spent with your families or in dockside cafes. Since the uribu is in fairly steady supply about 20 miles off the Inertian coast, you have a steady source of income unless world taste for uribu changes suddenly. You are quite content to continue this form of existence. You are not well-off, but you do have jobs in a country with a high rate of unemployment, and you would oppose anything which would upset this arrangement. Your well-being is tied to the continuance of the present system. You are more concerned about your own welfare than you are with the welfare of the others in Marinara. You tend to be absorbed in your own daily activities, and are rather unconcerned about the interests of the San Tomas slums and middle class.

When you think of the Suballa government at all, it is with approval, for you favor stability at the cost of democracy. There has been an authoritarian government in Inertia for as long as you can remember. You trust El Caudillo.

Your rate of illiteracy is high, approaching 100%.

Like most other Inertians, you revere El Caudillo and tend to rely on him to get things done. You sense little obligation to take an active role in the political system and in fact tend to regard all government and politics as somewhat unpredictable and threateng forces.

Since you are a group, you are immobile and may not leave Marin. .

province (except to fish offshore).

You get on reasonably well with the local manager, Caulfield, although you suspect the Americans of exploiting you.

Power Rating: 70

#### PANCHO VAR GAS

You are a painter of international renown - "the Inertian Mondrian" - as <u>Time</u> magazine called you last year, and have made your your home in San Tomas for the last five years. You are also a member of F. A. N. G., the dreaded secret police organisation, which fact you are obviously at pains to conceal. You report to General Navarro, and while obviously you are not the only major agent he uses, you have never found out who the others are.

Your main concern is to root out all political opposition such as the FLN and the RDP who are rumored to be starting some kind of party organisation. Your orders are, however, that Gianelli must not be arrested or even bothered unless you have cast-iron proof that he is engaging in political activity. The only other political personality you know of is Saladio whom you understand to be in the country somewhere. You are personally loyal to Navarro because you are a sincere believer in the Inertian form of dictatorship. You admire greatly Field Marshall Suballa and feel that if more Latin American countries followed the Inertian example, much faster progress could be made. Intellectually arrogant to a degree, you despise the stupid and unwashed Inertian workers, particularly the backward and superstitious Sarakhanese minority.

You have no hesitation in using violent means if these will accomplish your ends. Apart from Navarro and El Caudillo the only person who has your loyalty is you.

## GETULIO DE BRUEGEL MARTINEZ - -- SAN TOMAS

You are head of the aristocratic establishment in the port city of San Tomas. You are very wealthy by Inertian standards and extremely conservative. You support the Suballa regime, as you have been doing for many years, despite El Caudillo's questionable family origins. You are on excellent terms with him, one of the very few Inertians allowed to speak with him freely.

You do not like foreigners in general and you particularly loathe the filthy Sarakhanese minority. You feel the poor are poor because they deserve to be so in view of their innate inferiority. Thus, you look down not only upon the San Tomas slum dwellers but also upon the fishermen, cannery workers, and even the middle classes. You reside in a private villa, Cholombey des deux Eglises, on the hilltop overlooking San Tomas harbor.

You may travel anywhere in the country, but are not particularly inclined to political activity except for your high interest in stability. You would be quite happy to use violence if it would achieve your objective, but are also lazy.

You have a certain respect for Gen. Medina, the head of the administration, and for General Navarro, head of F. A. N. G. You also get on well with the army commander, Gen. Moreno, but consider him a bit too crude and brutish for your taste. Obviously you have no use for Gianelli, and are appalled by the FLN.

#### FERNANDO MARICO

You are a member of the RDP party and liable to instant arrest if perceived as such by the government. You are a small businessman and own two scruffy hotels and a fishermen's cafe in San Tomas. Your leader is of course Professor Gianelli, returned on parole to Inertia. You take your orders from him even if you do not always agree with his policy. Remember that he is on parole and not allowed to engage in political activity. Make a serious effort not to get him in trouble. There are other members of the RDP party in the country: Wang Ba-dan in 'Lucretia and Professor Garcia in Santa Filomena. Their identities are not known to the government. There are also members of the Communist FLN party in the country, possibly including Saladio, who is rumored to have returned secretly to the country some time ago. You are anti-Communist and feel that the FLN would be quite as bad for Inertia as the present repressive regime, but you should appreciate the fact that it may be necessary to use the FLN against the military. You should, however, make sure that your image and support is different from that of the FLN. You are a patriot, and not inclined to violence as you feel that this might runagainst the democratic society you are trying to build. You do not want to plunge Inertia into civil war.

You are on cordial terms with both the army and military commanders Madeira and Albeniz. You also get on well with Caulfield, United Fish's local agent, although you feel that he and the Americans are exploiting the workers. You are, however, appreciative of the pressure that the U.S. Embassy put on Field Marshall Suballa to allow Gianelli back into the country. Remember that the Americans, although sympathetic to you, cannot really give you any assistance. Also remember that secret police agents are scattered throughout the country and that you should beware of them.

You have friends among the fishermen and cannery workers, but again, you should be careful what you say and to whom you say it.

CANNERY WORKERS----SAN TOMAS

Study the scenario, particularly the social and economic background section.

You are workers in the fish canneries of the port city of San Tomas. The canneries are owned by United Fish Co. of Boston. Your plant manager is Mr. Arthur Caulfield, from whom you receive your wages.

Like most Inertians, you revere, respect, and admire "El Caudillo".

He has done a great deal for Inertia. You have good jobs, are much better—
paid than you used to be, and are quite happy. You oppose anything which
would change this system.

Your acknowledgment of any obligation to take an active part in the political system is low. You tend to look upon government and politics as somewhat unpredictable and threatening forces--"Let El Caudillo take care of it; he knows what's best for Inertia." You have hardly any membership in political organizations, and there is little union activity among the group. You are sketchily informed of facts and are oriented more as passive subjects than as participant citizens.

You may not travel.

You are little concerned with the welfare of the slums or other groups in the city. You would perhaps like to copy the life-style of the middle class but they look down on you.

MIDDLE CLASS---- SAN TOMAS

Study the scenario, particularly the section on the economic and social background of the country.

Objective: to keep earning a living.

As long as there continues to be stability in Inertia, you are able to earn your normal income from your shops, stores, and jobs, and gain points for doing so.

You, like most other Inertians, respect and revere El Caudillo. Although sometimes you realize he has used harsh means, you feel that on the whole his presence is essential to preserve the stable and profitable order.

You are most responsive to any appeals that promise you economic and material benefits. You feel strongly about the sanctity of private property, and strongly oppose what little FLN activity there has been in Inertia.

Your people are:

highly cohesive

bound through common economic circumstances in a common outlook
highly interested in the stability of Inertian politics
highly interested in bettering your material advantages
admirers and supporters of El Caudillo
of moderate income bracket
of high school education
literate

You tend to regard yourselves as cut above the fishermen and cannery workers of San Tomas; however, they pose no threat to you. You emulate the aristocratic conservative upper class families of San Tomas and are peeved that you have difficulty gaining access to their closed circle. Since you are a group, you are immobile and may not leave Marinara province.

Power Rating: 50

Population: 30,000

#### PORT SLUMS---SAN TOMAS

Read the scenario, particularly the section on Inertia's economic and social background.

You constitute the slum dwellers of the port city of San Tomas. What little unemployment there is in Marinara Province is to be found in your ranks. You are uprooted and often transients. Your grievances and burdens are many and various.

Although your lot is a miserable one, you are suspicious of change ---you realize that though things are bad now, they could be worse.

Like most other Inertians, you revere, respect, and admire "El Caudillo" and regard him as the benefactor of the country. It has never really occurred to you to use violence and demonstrate, for you realize that this sort of thing is never done in Inertia.

You sense a low degree of obligation to work through any political system and do not participate in any voluntary political associations. Although American aid has helped build a clinic and a school in the slum, you are not pro-American, as you consider them a sinfully rich nation who should be doing even more for the country. You have heard some people accuse the Americans of draining money out of Grenadilla for their own purposes and are half-convinced, reasoning that that must be how they get big cars and the money to put up clinics.

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Your people typically have families of seven or more children, many deserted by the fathers. Almost all of you are illiterate, the crime rate is astronomical, and disease common. Your diet is mostly fish and beans.

You may not travel.

Power Rating: 50

, Population: 20,000

#### DON DIEGO DE VELASQUEZ CERVANTES

Your family is one of the oldest in Inertia, and in the eighteenth century, was one of the richest. Even at that date, the family fortunes were being decimated by the family passion for gambling. Spectacular losses by your nineteenth and early twentieth century predecessors forced you into the position where, in 1947, you gave a check for a gambling debt that you knew your bank would not honor. You were saved from the predicament by the intervention of General Navarro, head of the secret police, who lent you the money. You realized shortly afterwards when he asked you for information on the political activities of one of your closest friends that he had been waiting for some years for a moment when you would be financially embarrassed, and you have to do what he wanted. Although your financial situation has improved (your strong willed heiress wife does not allow you to gamble), you are still in Navarro's power. If it ever came out that you gave information, however trifling, to the hated secret police chief, social ruin would follow. Your friends, the aristocratic community, despise and fear Navarro and were your connection with him ever to become public, you would be unable to live in Inertia.

You therefore do whatever Navarro wants you to do, albeit reluctantly. You would like to get rid of Navarro but you have no idea what records he keeps, or who else also knows of your affiliation with Navarro. Any overt move against Navarro or any show of independence on your part might well bring exposure.

You have no particular loyalties to anyone but yourself and your family. You would have no hesitation in engaging in violence if that would help.

You are the head of F. A. N. G., the dreaded secret police, much feared in Inertia. You are completely loyal to Field Marshall Suballa who has always given you a free hand to set up your informant network. You consider the army chief, Major-General Mareno, a polo-playing bonehead with no appreciation of tactics which do not involve several hundred men and a howitzer. He despises you equally and never tires of contrasting the simple honest soldier that he perceives himself to be with your devious Machiavellian image.

You have hand-picked agents in each province--Don Diego de Velasquez Cervantes in Santa Filomena, Pancho Vargas in Marinara and Choi Oi Sao in Lucretia. You do not want any of these three to find out that the others are also working for you as you prefer that they have no opportunity to ally against you. You have a hold over all three of them. You paid a gambling debt for Cervantes in 1947, and in exchange, made him give you a trifling piece of information about one of his aristocratic friends. You have extracted similar trifling pieces of information over the years which have served to bind Cervantes to you. Should he balk at anything you ask him to do, you have only to threaten to expose his connection with you, which would be social ruin for him and his family. You rather enjoy your position of power over one of the aristocrats you despise and envy. Pancho Vargas is indebted to you for your longstanding but clandestine support for his artistic endeavors; and Choi Oi Sao owes his position as neo-Delphic oracle to you in that the whole idea of Mithraism was yours, designed to give the Sarakhanese an other-worldly outlet for their potentially explosive frustrations. These agents would be very difficult to replace, so you must be prepared to take care not to expose them. They each know there must be other agents working for you, but do not know who they are.

The only threat to your preeminent and comfortable position lies in the over-throw of the system. El Caudillo is too well aware of your abilities to let you go because of complaints from Moreno or Medina. Any democratic or popular parties like the RDP or the FLN are potentially dangerous for you, and you

are particularly concerned to find Saladio who, you are informed by a foreign source, has actually retired to the country. You have also reason to believe that the FLN have some kind of party structure already set up and you would dearly love to find their agents. You are not so concerned about the RDP but are concerned to prevent them getting any kind of popular support.

You do not like Americans, particularly the military attache, and you are aware that they don't like you, your methods and your organization. You are quite unscrupulous and will use any means to gain your ends. You are loyal only to El Caudillo and yourself.

# C. SUMMARY OF TRANSACTION RECORDS

		Income		EX.	Expenses		_	Prior	Total
Name	Source	Purpose	Armount \$ '000	Recipient	Purpose	Amount \$ '000	Income - Expenses	Savings \$ '000	Resources \$ 1000
Morgan	Moreno ,	Budget	\$ 11,000	Control	Expenses	\$ 10,000	\$ 1,000	\$ 3,000	\$ 4,000
Suballa	Medina Richardson	Tax Recepts AID	57,750 4,250	Navarro Moreno	FANG Budgt Military	11,200	27,800	89, 400	119, 200
•	Pippin	UFCO Profits	22,000		Budget				
Total			84,000			54,200			•
Moreno '. Total	Suballa	Military Budget	43,000	DePrano Madeira Morgan	Expenses Expenses Expenses	11,000 11,000 11,000 33,000	10,000	30,000	40,000
Navarro Total	Suballa	FANG Budgt	11,200	Vargas Choi Oi Sad Various	Salary Salary Expenses	100 100 1,000 1,200	10,000	30,000	40,000
Medina Total	Sanza Torremolinos Albeniz	Tax Receipts Tax Receipts Tax Receipts	30,000 50,000 35,000 115,000	Suballa Students Control	Salary Univ.Budg't Govt Budgt	57,750 2,500 42,250 102,500	12,500	37,500	.50,000:
Gianelli	Lauterpacht	Support	250	Various	Expenses	200	50	150	200
Armendariz Total	Control   Lefevre	U.S.S.R. Support Cuba Support	100 300 400	Jimenez Truong Van Dong Various	Expenses Expenses Expenses	.100 100 200 400		,	
Garcia	You consume	all of your s	salary.						
	. The Shire 1. The A	·							

		Income	and the second		Expenses	***************************************	Surplus	Prior	Total
Name	Source	Purpose	Amount \$ 1000	Recipient	Purpose	Amount \$'000	Income - Expenses	\$ '000	Kesources \$ '000
Lefevre	Control	Cuban Support	\$ 450	Saladio Various.	Support Expenses	\$ 300			·
Total						450			
DePrano	Moreno ·	Budget	11,000	Control	Expenses	10,000	\$ 1,000	\$ 3,000	\$ 4,000
Torremolinos	NO H X	Taxes Taxes Taxes Taxes	100 72,000 1,000 19,000	Medina Control	Tax Receipts Gov't Exp.	50,000 40,000	9,400	28, 200	37,600
	Workers (S. F.) Taxes   Slums (S.F.)   Taxes	Taxes Taxes	6,000	÷				•	
Total			99,400	٠		90,000			
, Greenough	You consume	all salary	and allowances.	nces.					
Richardson	Control	AID Funds	8,500	Suballa Various	AID Proj. AID Proj.	4,250	· • •		
·Totaī	You must expend	pend your to	your total budge	•		8, 500			
Bill	You consume	all salary	and allowances	nces.					
Pippin	Caulfield	UFCO Profits	40,000	Suballa Control	UFCO Consh Repatriated Profits	22,000 15,000	3,000	9,000	12,000
Total	·					37,000			
Lauterpacht	Control	Investment Profits	5,000	Torremol- inos	Taxes	1,000	2,550	7,650	10,200
E		•		Gianelli Control	Support Consumpt'n	1, 200			
тосат		٠.				7,450	•		

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Total	Resources \$'000	\$	288, 000	24,000	4,000	800	. 400	800	
Prior	Savings \$ '000	009 \$	216,000	18,000	3; 000	909	300	909	
Surplus	Income - Expenses	\$ 200	72,000	6, 000	.1,000	200	100	500	
	Amount \$ '000	\$ 200	72,000 216,000 288,000	60, 000 19, 000 79, 000	23,000 6,000 29,000	5,000 1,300	2,400	100	300
Expenses	Purpose	Consumpt'n Taxes	Taxes Consumptin	Consumpt'n Taxes	Consumpt'n Taxes	Consumpt'n Taxes	University Operation	Consumpt'n Taxes	
Ex	Recipient	Control Torremol-	160,000 Torremol- 200,000 inos Control	01-	Control Torremol- inos	Control Torremol- inos	Control	Control Torremol- inos	
	Amount \$ '000	\$ 500	160,000 200,000 360,000	85,000	30, 000	6,500	2,500	500	
Income	Purpose	Return on Husband's Investments	Rent Rec'ts Rent Rec'ts	Income	Wages	Wages	Budget	Return on Investment	·
	Source	Control	Guzman Pascual	Control	Control	Control	Medina	Control	
	Name	Senora Cervantes	Credenaz Total	Middle Class (Santa Filo- mena) Total	Workers (Santa Filo- mena) Totál	Slums (Santa Filo- mena) Total	Students	Cervantes	Total

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# SUMMARY OF TRANSACTION RECORDS .

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Total	Resources \$ 1000	\$ 24,000	•	72,000	72, 000	2,000	1,000	own,	120	20
L	Savings \$ '000	\$ 18,000		54,000	54,000	1,500	750	of your	06	15
Surplus	Income - Expenses	000'9 \$		18,000	18,000	500	250	ve no mone	30	5
	Amount \$ 1000	receipts\$30,000	\$30,000	160,000 9,000 18,000 187,000	200,000 '9,000 18,000	10,000 245,000 47,500 302,500	8,000 205,000 23,750 236,750	. You have	02	95
Expenses	Purpose	Tax receipt		Rent Receips Taxes Consumption	Reat Receipts       200,000         Taxes       9,000         Consumption       18,000	Taxes Rent Corumption	Taxes Rent Cosumption	ese peasants	Expenses	Expenses
· A	Recipient	Medina		Credenza Sanza Control	Credenza Sanza Control	Sanza Pascual Control	Sanza Guzman Control	the Sarakhanese	Various	Various
	Amount \$ '000	\$ 9,000 9,000 8,000	\$36,000	205, 000	245,000	303, 000	237,000	Ъу	100	100
Income	Purpose	Taxes Taxes Taxes Taxes		Rent	Rent	Produce	Produce	bare subsistence	Salary	Expenses
	Source	Guzman , Pascual Sarakhanese Inertian Peasants		Sarakhanese	Inertian Peasants	Control	Control	You are given	Navarro	Saladio
		Sanza	otal	Guzman , Total	Pascual .	Iner	Sarakhanese Peasants Total	Wang Ba-Dan	Choi Oi Sao	Truong Van Dong

# SUMMARY OF TRANSACTION RECORDS

		·						<del></del>				
Total.	Kesources \$ 1000	\$ 30,020		4,000	20	20,000		13,000	120	. 800	09	
Prior	Savings \$ '000	\$ 22, 515		3,000	15	15,000		9, 750	06	009	.45	
_	Income - Expenses	\$ 7,505	·	1,000	5	5,000	٠.	3,250	30	200	15	
	Amount \$ '000	\$35,000		10,000	. 95	40,000 80,000	80,000	17,500 59,250 76,750	. 70	100 200 300	9 .	. 65
Expenses	Purpose	Tæ Receipts		Expenses	Expenses	UFCO Proft Wages	Wages	Taxes Cosumption	Expenses	Taxes C <del>os</del> umption	Taxes Expenses	
Ex	Recipient	Medina		Control	Various	<b>a</b>	Workers	Albeniz Control	Various	Albeniz Control	Albeniz Various	
	Amount \$ 1000	\$ 5 7,000 . 400 17,500	17,500 100 42,505	11,000	100	205,000		80,000	100	500	80	
Income	Purpose	Taxes Taxes Taxes	Taxes Taxes	Budget	Expenses	UFCO Gross		Wages	Salary	Income	Income	· · · .
I	Source	Marico ' Middle Class (S. T.) Slums (S. T.) Fishermen	Cannery Workers Martinez	Moreno	Saladio.	Control		Caulfield .	Navarro	Control	Control	
1	. Name	Albeniz	Total	Madeira '	Jimėnez	Caulfield	Total	Fishermen (Marinara) Total	Vargas	Martinez Total	Marico	Total

# SUMMARY OF TRANSACTION RECORDS

Total	Resources \$ '000	\$ 22,400	13, 000	120	
Prior	Savings \$ '000	\$16,800	9,750	06	
Surplus	Income - Expenses	\$ 5,600	3,250	30	
	Amount \$ '000	\$ 7,000 22,400 29,400	17,500 59,250 76,750	400 1,570 1,970	
Expenses	Purpose	Taxes Cosumption	Taxes Cosumption	Taxes Casumption	
EX	   Recipient	Albeniz Control	Albeniz Control	Albeniz Control	
	Amount \$ '000		80,000	2,000	
Income	Purpose	Income	Wages	Wages	
	Source	Control	Caulfield	Control.	
	Name	Middle Class (San Tomas) Total	Cannery Workers (Marinara) Total	Slums (San Tomas) Total	3

# APPENDIX II

AGILE-COIN GAME MATERIALS

## Introduction

This will introduce the AGILE-COIN Game, an exercise designed to demonstrate some of the important political and operational factors in the transition from the terrorism phase to the guerrilla warfare phase of insurgency.

The game may be played by training groups ranging from fifteen to over fifty men. A minimum time of four hours is recommended: at least one hour for briefing and rule familiarization which should include a short demonstration game; two to two and a half hours of actual play; and one-half to one hour for de-briefing and discussion of results. More than two hours' play is usually required for the belligerents to perceive each others' strategies and have time to respond effectively.

It has been our experience that players learn most by playing each major role twice--the first time for familiarity and the second for experimenting with strategies and tactics. Since there are three major roles (Insurgent, Villager, Government), this suggests a minimum of six game experiences per student, or a total time allocation of 24 hours or three days.

The physical space requirements vary with the number of players and teams. The minimum-size game of twenty players (including two referees) on six teams (Control, Insurgent, Government, plus three Village Teams) requires five small rooms on a common corridor (or an average back yard with five clumps of bushes or tents). If larger teams are desired, more space per team must be provided. If more teams of the minimum size (3 in villages, 2 on belligerents, ? on control) are desired, more separate rooms will be needed.

Ordinary tables and chairs may be used in the rooms. (No furnishings are needed if the game is played outdoors.) Game equipment consists of rules, forms, and simple counters representing people. No special equipment or hardware is required.

Minor additions have been made for the teaching game that involve primarily the mechanics of record-keeping on populations held by all players, the rapid calculation of outcomes of military engagements, reporting and display requirements, and win criteria. These changes have been incorporated in the game materials presented in this Appendix.

## Introduction to Game Details

For players with limited or varied experience, it is wise to have an appropriate briefing session: well-organized, succinct, and just as long as is required to orient the players on the general game procedures in order to preclude gross confusion at the early stages of play. A short demonstration game of about thirty minutes duration with five minute moves is recommended as a part of the initial orientation.

Moreover, much of the learning the player acquires from these game exercises is summarized and highlighted during the debriefing sessions and in further post-game analysis. In order to provide the necessary data for these activities, the players should be urged to submit the reports called for during the game promptly, to keep copies of their correspondence, and to record other information on motives, attitudes, and strategies.

Members of the Control team will play a vital role in expediting game actions. Wherever possible, extra players should be assigned to the Control team (these do not need to be students), with a Control member assigned to each belligerent and each village ideally. He could keep accurate count of populations, prepare the loyalty forms, and answer procedural questions on game rules, legitimate tactics, etc.

It is also emphasized that village players incur no penalty for indicating sympathy with the Insurgents, other than what the Government team can do, should these sympathies come to the government's notice.

Control members should have a thorough knowledge of the rules before the game. The belligerents should be briefed on the game details and given a short period to prepare strategies. Then the villagers should be given an abbreviated briefing on game rules using the villager rule sneets as a guide Villagers then proceed to their respective village areas with one Covernment Administrator per village (if assigned by the government) and wait until the game begins. Players should be encouraged to ask questions during the briefing sessions and all procedural questions should be answered.

After the debriefing, all players should complete a copy of the game critique and submit all their notes and recorded materials to Control.

It is estimated that the game design team can train instructors in operating and supervising the game in one full day.

# TYPICAL SPACE REQUIREMENTS

Number of Players	Number of Teams	Number of Rooms	Size of Rooms
20	1 Control (2 ea) 2 Belligerents (2 ea) 3 Villages (3 ea) 3 Administrators 2 Couriers	5	100 ft. <sup>2</sup>
26	1 Control (2 ea) 2 Belligerents (2 ea) 3 Villages (5 ea) 3 Administrators 2 Couriers	5	150 ft. <sup>2</sup>
28	OR 1 Control (2 ea) 2 Belligerents (2 ea) 5 Villages (3 ea) 5 Administrators 2 Couriers	7	100 ft. <sup>2</sup>
35	1 Control (3 ea) 2 Belligerents (3 ea) 3 Villages (7 ea) 3 Administrators 2 Couriers	5	200 ft. <sup>2</sup>
39	OR 1 Control (3 ea) 2 Belligerents (2 ea) 5 Villages (5 ea) 5 Administrators 2 Couriers	7	150 ft. <sup>2</sup>
. 39	OR 1 Control (3 ea) 2 Belligerents (3 ea) 7 Villages (3 ea) 7 Administrators 2 Couriers	10	100 ft. <sup>2</sup>

# INSTRUC TOR'S GUIDE ARPA - AGILE COIN GAME

The following check list should be used for game preparation, operation and post-game analysis.

## I. Game Preparation

## A. Players

The game should have a minimum of 20 players. Any number from 20 to about 50 can be accommodated. The village players should be divided into from 3 to 7 groups with from 3 to 7 players in each group to form villages. The Insurgent team should have from 2 to 5 players; the Government should also have from 2 to 5 principal players and at least enough administrators for 1 per village. A courier should be provided for each belligerent team, and 2 to 5 people can be used on the Control team.

#### P. Facilities

Each village group should have its own space that permits limited communications between the groups. The belligerent teams should each have separate headquarters that can be isolated from the game action.

#### C. Materials

Before the game begins, each player should be given rules and procedures appropriate to his part and given time to study them and formulate questions. Belligerent folders should contain:

- 1. Rules for Belligerents
- 2. Rules for Villagers
- 3. Suggestions for Play
- 4. Critique forms
- 5. Message forms
- 6. Sequence of Events during a Visit
- 7. Statement from a Viet Cong Directive
- 8. What the AGILE COIN Game Is and Is Not
- 9. Timing Graph
- 10. Map of the Area
- 11. Rules for Government Administrators (Government folder only)
- 12. Chips representing forces: Government, 175-250 for 3 to 7 villages; Insurgents, 50-75 for 3 to 7 villages. These force sizes must be kept secret.

Village folders should contain:

- 1. Rules for Villagers
- 2. Procedures for Villages with more than one Player

II.

- 3. Suggestions
- 4. Critique forms
- 5. Message forms
- 6. Sequence of Events during a Visit
- 7. Statement from a Viet Cong Directive
- 8. What the AGILE COIN Game Is and Is Not
- 9. Timing Graph
- 10. Village Name Cards
- 11. Report forms, 15 for each player
- 12. Chips representing villagers: 100 per village divided equally among the players

## The Control folder should contain:

- 1. Control record sheets
- 2. Casualty Calculator
- 3. Die (or Dice)
- 4. Bell
- 5. Briefing Outline
- 6. Win Criteria
- 7. Display Sheets
- 8. Complete Set of Rules

# D. Briefing

The pre-game briefing should be scheduled to last about one hour for first-time players, and should cover the following subjects:

- 1. Objects of the game and general conditions for winning
- 2. Censored rules for villagers
- 3. Move sequences and visit mechanics
- 4. General resource levels
- 5. Courier service, message pads, and intervillage communications
- 6. Delays in messages, intelligence and training
- 7. Bell
- 8. Engagements
- 9. Role of Administrators and Spies (Insurgent spies should be selected and notified secretly and informed that they can communicate by writing messages on the report form that will be delivered by Control)
- 10. Chips representing people
- 11. Village elections, role of the chief
- 12. Reports after every cycle
- 13. Abduction and voluntary departure from the village
- 14. Divide into 3 groups: Government, Insurgent and Villagers to continue with detailed briefings. Allow about 20 minutes for strategy formulation.

# II. Game Operation

The game is played by the belligerents visiting the villages in alternate equal length time periods, with the Insurgents moving first. The time period is characteristically 10 minutes in length, but it can be adjusted

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(1)

by the Control team to control game dynamics. It is desirable to get as many moves as possible into the time allotted and to avoid boredom on the part of all players if the action is slow and yet also to allow time for planning and Control functions, if the action is fast.

The Control team is responsible for:

- 1. Player's following the rules
- 2. Handling the chips for visits and engagements
- 3. Collecting reports
- 4. Maintaining displays and records
- 5. Situation-specific decision-making
- 6. Signifying winner when necessary

# III. Post-Game Analysis

## A. The De-Briefing Session

Immediately after the game is stopped (because either the time has run out or the win criteria have been met), a de-briefing session should be held with discussion structured in the following sequence:

- 1. Control's summary of the overall play and presentation of loyalty and population profiles
- 2. Presentation of Government strategy and play
- 3. Presentation of Insurgent strategy and play
- 4. Report on village play from each chief
- 5. Discussion including descriptions by the village players of their perceptions, strategy and concepts of loyalty as reported during the game

#### B. Analysis of the Game

After the game, the Control team should write a brief descriptive summary of the game. This general description should be combined with actual control records of the game, villager report forms, and all written messages to enable analysts to reconstruct the game. The attached village analysis form has been found useful for this purpose. The Comments section should focus on what affects loyalty, particularly the events leading up to loyalty changes. Reasons given on the back of the villager report forms for loyalty shifts are particularly useful for this. Correlations between "Loyalty", "Who do you think is winning", "Who do you want to win", and "How much longer will the game last" are useful to observe the cross-pressures felt by the villagers. Other factors bearing on loyalty are frequency of belligerent visits and size of the visiting force, village population level and the causes of its decline, the presence of a Government administrator, ambush placement, and military engagement outcomes.

The reconstruction and analysis of the game usually require about one hour per village and are, therefore, not usually available until the day after the game. However, learning outcomes can be considerably improved by a discussion of the game analysis on the following day since until this time, no single player has had an overview of the complete game.

# RULES FOR BELLIGERENTS

#### GAME OBJECTIVE

To observe the effects of coercion and counter-coercion on village loyalty using terror, impressment, recruitment, and protection.

# TEAMS

There are three types of teams in the game: Two belligerents, Insurgents, Government; and the Villag.s (population). There is only one Government and one Insurgent team; but there are several Village teams.

# PLAYER OBJECTIVES (Definitions of Winning)

Insurgents -- Gain the loyalty of villages and increase forces.

Government -- Gain the loyalty of villages and decrease insurgent forces.

<u>Villages</u> -- Survival and ending of conflict as soon as possible. The winning village is loyal to the winning side at the time of victory and has incurred the least population loss.

There are 2 winners: the successful belligerent and the winning villager. The exact criteria (predetermined) for winning the game by either belligerent are known only to Control.

## MOVE RATES

Government and Insurgents are given alternate periods for action (to simulate days and nights). These alternate periods are normally ten minutes long. If the belligerents exceed the pre-set move time, they lose 10% of their remaining forces per minute (to simulate Government forces being caught at night, or Insurgent forces being caught out during daylight). Move limits are signified by bell ringing: 1 = night; 2 = day.

#### RESOURCES

Insurgent forces are represented by tokens (chips, cards, etc.) which are colored red. The size of the insurgent force is known only to the insurgent leader (and Control), but ranges from 20 to 150 men. The initial government force, represented by blue colored tokens, ranges between 100 and 250 men. Each village starts with a population of 100 men, also represented by tokens of a particular color for each village.

## MILITARY

- 1. Ambush (surprise) increases force effectiveness, but a betrayed ambush reduces force effectiveness according to casualty tables maintained by Control.
- 2. The numerically superior force (in effective units) always wins. No prisoners are taken, and forces are killed in proportion to numbers and force ratios (indicative of length of battle).
- 3. Both Insurgent and Government can recruit by persuasion or impressment from villages, but villages can respond by shifting loyalties, giving intelligence to the adversary, or in some cases, violently resisting.
- 4. Any player (villager or belligerent) can kill with a sufficient force superiority.
- 5. Villages can fight at an effectiveness of 1 to 5 against either Government or Insurgents. Example: 50 villagers can kill 9 belligerents.
- 6. Whenever there is any kind of military action in a village, some villagers are killed in the crossfire in proportion to the size of the military action.
- 7. Large ambushes are more likely to be detected by the adversary. Ambushes of less than 10 are not detected (unless betrayed). Control will judge whether or not a large ambush is detected, based on probabilistic criteria. If it is considered detected, Control will warn the intended victim of the ambush.
- 8. Number of Government casualties is known to Insurgent winning an engagement; the converse is not true.

## INTELLIGENCE

The Government team is provided with a special display of information for each village, if an administrator is alive in the village. The display of village loyalties and populations is reported by the chief and delayed one game cycle. The belligerents also have courier services to carry messages. Intelligence is gained more routinely by villagers and belligerents by faceto-face interrogation.

## ATTRITION FROM DESERTIONS

One percent each of belligerent forces desert each move, with an 0.5 probability of returning to a village.

## **DEPLOYMENTS**

The Government must keep at least 10% of its force at home (the capital) of which 1/2 may be recruits. Failure to comply will result in Control's penalizing severely. Home base can be attacked by Insurgents to inflict losses and gain current loyalty and population information displayed. This attack can occur at any time - even curing the Government move - by the Insurgents visiting Government headquarters in the presence of a Control person. Forces are engaged as in a no-surprise case.

Each belligerent must deposit with Control the tokens representing the size of his visiting force at each village. These tokens are returned to him at the end of the move--not at the end of each village visit. He cannot move his entire force from village to village in a single move. Visiting Government forces must always be at least 2 soldiers, but Insurgents may visit singly.

# RULES FOR ACTION

- 1. There is no limit to the number of villages that can be visited in each time period by either beligerent, except the lack of visiting forces and the decision for a reconnaissance visit in force (see No. 7).
- 2. There is an impressment ratio of 1 villager: 3 impressors and a delay before use of impressed villagers because of the requirements for training. Impressed villagers can then be forced to fight along with the belligerents if they are accompanied by an equal number of belligerents. Example: 27 Insurgents can impress 9 villagers. These villagers are in training during the next move of the impressor and cannot be used by him. However, at the beginning of his second move after impressment, 9 Insurgents can fight sideby-side with the 9 impressed villagers making a force of 18.
- 3. Villagers that have been impressed or recruited may be returned by the belligerents to their home villages at the discretion of the impressor, subject to losses.
- 4. A Government administrator (unarmed, but taken from the initial Government force) may be left in each village to give information or warning. If there is a Government ambush in a village, villagers may not kill the administrator without killing the entire ambush.
- 5. The Government cannot set ambushes for Insurgents until Insurgents take some action in the villages (impressment, recruitment, or killing).
- 6. A visit by Government or Insurgent to a village is made in the following sequence:
  - a. The belligerent approaches the village.
  - b. During this approach the villager or administrator may warn the belligerent of an ambush verbally or by holding up a written card so indicating.
  - c. The belligerent gives the tokens showing the number in his visiting force to Control.
  - d. Control tells the villager the approximate size of the visiting force (small, medium, large).
  - e. If there is an engagement, Control announces the result. A belligerent cannot speak to the villager if he loses due to the ambush, or if the villager decided to fight the visiting force and wins.
    - f. Belligerents can gather intelligence through discussion with personnel in the village, or take action in the village, only if they have made a successful entry.

7. Either belligerent may make special reconnaissance visits to gain information about a suspected ambush in a village by informing control and the village chief of his intention. Control will then reveal the true ambush status of that village. If there is an ambush present the belligerent may then use this information as adequate warning upon his return to that village on his next move. Only that one village may be visited during the subsequent move.

# RECORD KEEPING

Villages record loyalty and village population after every cycle. Reasons must be listed for changes in loyalty values. Loyalties are shown as "G" (Government), "I" (Insurgents), or "N" (neutral). Major discrepancies between voluntary actions and stated by alties are subject to negotiation with Control at the end of the game. Loyalty changes must go through neutral for one cycle when changing sides.

Intelligence estimate forms may be kept to aid village planning.

## COURIER SERVICES

A Government and an Insurgent courier carry written messages between their headquarters and villages. They may also be used to exchange messages between villages.

# ABDUCTION RULES

Belligerents may abduct and release individual village players. Players in custody must be taken to belligerent headquarters and guarded by a belligerent team member. The village player's population is under the control of the village chief while he is away. If he returns, he resumes control of his villagers.

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Recruits and Impressed men may not all survive the training period. The actual number returned to a village will be calculated by Control on a probabilistic basis.

Counter-Ambushes must be based on positive intelligence of the presence of an ambush in a given village, and this intelligence must be declared to Control first. The village host to an ambush may elect to betray the counterambush by "warning" the ambush it is host to. The village does this by private declaration to Control at the approach of the counter-ambush forces. In the event of a betrayed counter-ambush of a betrayed ambush, engagement is considered as a no-surprise case.

Villages cannot engage in ambushes or counter-ambushes. They can only act militarily at one-fifth effectiveness.

Villages know only the approximate size of approaching counter-ambushing forces (large, medium, or small).

If village warns of ambush smaller than actually present, or if a general warning (unspecified betrayal) is given, the engagement is considered as a no-surprise case.

Time out may be called from time to time by Control as required.

When trainees are returned to the villages, their fighting effectiveness is increased from 1:5 to 1:2 and it may be used against either belligerent.

Insurgent spies may be present.

## RULES FOR GOVERNMENT ADMINISTRATORS

- 1. You are the government administrator in a village. Your loyalty is to the government and you will always tell the government the truth, answering any questions asked of you by the government; also volunteering any information you think would be helpful to the government. You are an information storage device, accessible only to the government. You may lie or refuse to speak to the insurgents or the village chief.
- 2. You are, while you're alive, also the communications link to the government. As such, you send notes through the government courier service when you or the village chief have information to pass on to the government, or to answer government notes. Further, if you know of an ambush in your village or another village, you may warn an approaching government team of this fact by stepping into warning area (after government approaches) and telling government.
- 3. You wish to aid the government in gathering information and gaining loyalty. You will therefore:
  - a. Try to ascertain what the loyalty of your assigned village is. The information on the sheet the chief hands to control will not be received by the government until one cycle later--if you can find out the information sooner, the government will be helped.
  - b. Try to influence the village chief in the village to which you are assigned to become pro-government. Persuasion, lies, threats, all are possible, allowable ways of influencing. However, if you become sufficiently obnoxious, the villagers may decide to assassinate you. Any persuasive action on your part must be done on orders from the government—not initiated by you.
- 4. There is an excellent chance that at some point in the game, you will be killed. There are several ways in which this can happen:
  - a. The insurgents may kill you, with or without the consent of the village. If the village at which you are stationed does not choose to defend you, you may be slain by a single visiting insurgent. If, on the other hand, the village wishes to defend you, the insurgents will need a force.
  - b. The village may kill you at any time, by informing you that you are dead. (If there is no government ambush in the village.)

When killed, you may not inform the government which of the two options was used to kill you and you must leave the village immediately.

- 5. In the event that you are killed, you will go to the administrator queue at Government Headquarters. New administrators will be taken from the queue (on a first-in-first-out basis) as needed by government, and distributed to villages as the government desires. While in the queue, the administrators are dead and in limbo, waiting to return to their next reincarnation as administrator of some village or other. While in the queue no information concerning the game should be exchanged, and little talking should be conducted.
- 6. When an administrator is taken from the queue and assigned to a village, he may freely relate only that information (or pro-government falsehoods) to the village chief that he has been given or perceived since being "re-incarnated."

#### RULES FOR VILLAGERS

# GAME OBJECTIVE

To observe the effects of coercion and counter-coercion on village loyalty using terror, impressment, recruitment, and protection.

# TEAMS

There are three types of teams in the game: Two belligerents, <u>Insurgents</u>, <u>Government</u>; and the <u>Villages</u> (population). There is only one Government and one Insurgent team; but there are several Village teams.

# PLAYER OBJECTIVES (Definition of Winning)

Insurgents Gain the loyalty of villages and increase forces.

Government Gain the loyalty of villages and decrease insurgent

forces.

Villages Minimize losses, ending the conflict as soon as

possible, and be on the winning side at the end of

the game.

There are two winners: the successful belligerent and the winning village. The exact criteria (predetermined) for winning the game by either belligerer are known only to Control.

#### MOVE RATES

Move limits are signified by bell ringing: 1 = night (Insurgent move begins); 2 = day (Government move begins).

#### RESOURCES

Belligerent forces and village populations are represented by symbols (coins, chips, or cards).

#### MILITARY

- 1. Ambush (surprise) increases force effectiveness, but a betrayed ambush reduces the force to an effective number of some fraction of its size (to simulate counter-ambush).
- 2. The numerically superior force (in effective units) always wins.
- 3. Both Insurgent and Government can recruit by persuasion or impressment from villages, but villages can respond by shifting loyalties, giving intelligence to the adversary, or, in some cases, violently resisting.

- 4. Any player (villager or belligerent) can kill with a sufficient force superiority.
  - 5. Villages can fight against either Government or Insurgents.
  - 6. Crossfire may be dangerous.
- 7. Large ambushes are more likely to be detected by the adversary. Control will judge whether or not a large ambush is detected, based on probabilistic criteria. If it is considered detected, Control will warn the intended victim of the ambush.

# INTELLIGENCE

The Government team is provided with a special display of information for each village, if an administrator is alive in the village. The belligerents have courier services to carry messages. Intelligence is gained more routinely by villagers and belligerents by face-to-face interrogation.

#### RULES FOR ACTION

- 1. Impressed villagers can be forced to fight along with the belligerents if they are accompanied by an equal number of belligerents.
- 2. A Government administrator (unarmed, but taken from the initial Government force) may be left in each village to give information or warning. If there is a Government ambush in a village, villagers may not kill the administrator without killing the entire ambush.
- 3. A visit by Government or Insurgent to a village is made in the following sequence:
  - a. A belligerent approaches a village.
  - b. During this approach the villager or administrator in warning area may warn the belligerent of an ambush verbally or by holding up a written card so indicating.
  - c. Control tells the villager the approximate size of the visiting force (small, medium, large).
  - d. If there is an ambush, a belligerent cannot speak to the villager if he loses due to the ambush, or if the villager decides to fight the visiting force and wins.

#### RECORD KEEPING

Villages record loyalty and village population after every cycle. Reasons must be listed for changes in loyalty values. Loyalties are shown as "G" (Government), "I" (Insurgents), or "N" (neutral). Major discrepancies between voluntary actions and stated loyalties are subject to negotiation with Control at the end of the game. Loyalty changes must go through neutral for one cycle when changing sides.

Intelligence estimate forms may be kept to aid village planning.

## COURIER SERVICES

A Government and an Insurgent courier carry written messages between their headquarters and villages. They may also be used to exchange messages between village.

# ABDUCTION RULES

Belligerents may abduct and release individual village players. Players in custody must be taken to belligerent headquarters and guarded by a belligerent team member. The village player's population is under the control of the village chief while he is away. If he returns, he resumes control of his villagers.

# VILLAGERS WITH MORE THAN ONE PLAYER

Each village player represents the leader of an extended family in the village. At the beginning of the game the village population (represented by tokens) is divided equally among the players.

The village chief is elected by majority vote. Each player has as many votes as the population of the group he represents, and elections may be held at any time. The chief decides and reports overall village loyalty (G, N, or I) to Control on the report form at the end of each move cycle. If there was a Government administrator present during the entire move cycle, the Government is given this information with a one cycle delay. The chief decides the number recruited from each player by either belligerent unless overruled by the belligerent. Unless specified by the belligerent, villagers impressed are taken in proportion to the population held by each player.

Village players may make their own decisions (not necessarily the same as the chief) about the military actions of their group (to fight or not to fight). Each player must secretly report his loyalty, population, and so on to Control on the form provided at the end of each move cycle. Only the chief's reporting of overall village loyalty is subject to delayed review by the Government as described above. Village players may spy for either side. Communications with belligerents are by discussions during visits or by notes written on the pads provided and delivered to the couriers.

Village players may leave the village and join the forces of the Insurgent (as cadre) or the Government (as soldiers). There will be a short (1 cycle) training period before they can be used in combat. They may return to their villages with the consent of the joined belligerent, but can expect to suffer losses on the trip que to the perils of the jungles. If consent is not granted, they can be forced to fight as impressed villagers.

Each player should keep a record of events and impressions. Reasons for loyalty shifts are particularly important.

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Counter-Ambushes must be based on positive intelligence of the presence of an ambush in a given village, and this intelligence must be declared to Control first. The village host to an ambush may elect to betray the counter-ambush by "warning" the ambush it is host to. The village does this by private declaration to Control at the approach of the counter-ambush forces.

<u>Villages</u> cannot engage in ambushes or counter-ambushes. They can only act militarily against belligerents entering their village when no adversary belligerent forces are present.

Villages know only the approximate size of approaching counter-ambushing forces (large, medium, or small).

Time out may be called from time to time by Control as required.

Insurgent spies may be present.

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When trainees are returned to the villages, their fighting effectiveness is increased and may be used against either belligerent.

# SEQUENCE OF EVENTS DURING VISIT

- 1. Belligerent approaches village.
- 2. Control consults probability of detection table for ambush warning, gives approaching belligerent warning if table so indicates. (If applicable because of large size of ambush.)
- 3. Villagers or the administrator may warn of ambush (and its size, if desired).
  - a. If there is an ambush in the village, and village chief reports less men than actually present, engagement is fought as a no-surprise case.
  - b. If there is an ambush in the village, and the village chief reports the correct or greater number of men to the approaching belligerent, engagement is treated as a surprise case with the entering force as the surprising force.
  - c. Or they may give other warnings (false, ambiguous, etc.) or warnings about the other villages.
- 4. Belligerent decides whether to visit village and, if so, the size of the visiting force. Visiting force is handed to Control, and the belligerent declas whether his visit is a counterambush force (which, if control accepts his evidence, results in surprise advantages for belligerent).
- 5. Control communicates the approximate size of visiting force to the village (small, medium, or large).
- 6. Villages may respond by:
  - a. No action.
  - b. Fighting belligerent visitors, if no ambush present.
  - c. Warning ambush force in village of approaching counterambushing force, resulting in 1:1 force ratio conflict.
- 7. Control calculates and announces results of engagements if any, any communication desired, etc..
- Note: ENGAGEMENT is the presence of both belligerents' forces in the same village.

An engagement may also occur between village and belligerent, but village may not participate in battle between belligerents. The presence of an administrator in village with visiting insurgents is not an engagement (i. e., not automatic). Executions are not engagements.

# VILLAGER REPORT FORM

Village	<del></del>	Move
Is there an a	dministrator	in your village
Yes	No	(Circle one)
Loyalty: (check one)	Insurgent_ Neutral_ Governmen	ıt
Population (n	umber of vill	agers)
	an engagemer at were the l	nt (fight) in your village osses of:
Government_ Villagers (du	In e to crossfir	surgentse)e
Village losse	s due to imp	ressment
State reasons	for loyalty	shifts (on back).
Who do you t	hink is winnir	ng?
Who do you v	vant to win?	
How much lo	nger (# of mo	ves) will game last?
State criticis on back of th		s actions and game rules
Signed:		

# WINNING CRITERIA

## A. Government

- 1. Loyalty of a majority in every village
- 2. No insurgent loyalty in a majority of villages
- 3. Insurgents reduced to less than half original force

# B. Insurgents

- 1. Majority of villages loyal (plurality role in each loyal village)
- 2. Minority loyalty in all other villages
- 3. Destroy 20% of government forces, increase own 20%

# C. Individual Villager

- 1. In winning village
  - 2. Loyal to faction which is winning
  - 3. Largest % of original population of all those fitting Cl and C2 above

# D. Individual Village

- 1. Loyal to winning belligerent
- 2. More men than any other village

AGILE COIN: VILLAGE RECORD

	CYCLE	 #	CYCLE	3 #	CYCL	(正 #	CYCLE	3 #	CYCLE	# G	CYCLE	# 3
Belligerent	I	ŋ	H	Ü	. н	ŭ	·	ŋ	Ι	Ŋ	H	ט
Number visiting												·
Administrator		,	•									
Ambushes left												
Battle losses			•									
Village group					•							
Crossfire loss												
Recruits G		-										
Impressed $\frac{1}{G}$					1	+						
Returned $\frac{1}{G}$		+		-			 				-	
Assass. II				-				.				
Abducted $\begin{vmatrix} I \\ G \end{vmatrix}$											-1	
Population left												
Loyalty												
Winner expected												
Winner prefer						(						
Expected length		-										

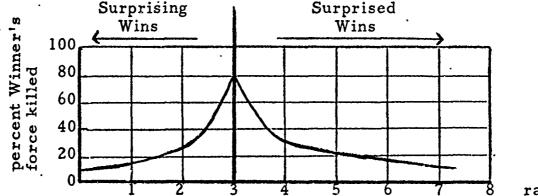
Village

# AGILE/COIN CALCULATION OF CASUALTIES

If only one belligerent has certain knowledge of an impending engagement, it is a case of SURPRISE. If both are equally aware of what is going to occur, it is a NO SURPRISE case. Note that ambush will normally result in the entering force being surprised, while the force in ambush does the surprising. However, the position may be reversed, if, for example, the entering force has detailed knowledge of the ambush, but the ambushing force does not know it has been betrayed.

# SURPRISE CASE

- 1. Find ratio of SURPRISED force to SURPRISING force.
- 2. Enter ratio on horizontal axis of chart:



SURPRISED ratio SURPRISING

Read off percent of Winner's force killed on vertical axis, and multiply by size of Winner's force to find number of Winner's casualties.

- 3. Loser's casualties are always 80% of force committed.
- 4. To find number of villagers killed by crossfire, divide the total number of men firing by 5, and multiply the result by the percent of Winner's force killed (as indicated by the chart).
- 5. Collect chips for casualties, and return survivors to belligerents.

#### NO SURPRISE CASE

- 1. Larger force wins. If forces are exactly equal, both lose 80% of forces committed.
- 2. Number of Winner's force killed is given in accompanying table. Find size of Winner's (larger) force on left margin, and Loser's (smaller) force on top margin. Winner's casualties can be read off where the row and column intersect.
- 3. Number of Loser's force killed is always 80% of force committed
- 4. Number of villagers killed by crossfire is found by dividing total number of men firing by 5.
- 5. Collect chips for casualties, and return survivors to belligerents.

# AGILE/COIN GAME: CASUALTY CALCULATION

# No-Surprise: Number of Winner (Larger) Force Killed

11	Si	ze o	f Sn	nall	er 1	For	e C	om	mitt	ed		<del></del> ;	<b>&gt;</b>									
	1	2	3	4	5	6	7	8	9	10	12	14	16	18	20	22	24	26	28	30	35	40
Size of Larger Force Committed  Size of Larger Force Committed  Size of Larger Force Committed  Size of Larger Force Committed		021110000000000000000000000000000000000	002211111000000000000000000000000000000	000332221111111100000000000000000000000	0000433222211111111100000000000000000000	000054433222211111111000000000000000000000000	000000654433222222111111111110000000000000000	0000006654433332222211111111111110000000000	000000076554433332222211111111111100000000	0000000087654443333322221111111111111100000	000000000000000000000000000000000000000	00000000001109877665443333322222221111111111111111111111111	0000000000031099877655443333332222222111111	000000000000000000000000000000000000000	000000000000000000000000000000000000000	000000000000000000000000000000000000000	000000000 00000986532098877665555444433333322	000000000000000000000000000000000000000	000000000000000000000000000000000000000	000000000000000000000000000000000000000	000000000000000000000000000000000000000	000000000000000000000000000000000000000

Number of Loser (Smaller) Force Killed Is Always 80 Percent of Force Committed

No-Suprise: Number of Winner (Larger) Force Killed

	11	Si	ze o	f Sn	nall	er I	oro	ce C	om	mitt	ed			<del>)</del>				
		45	50	55	60	65	70	75	80	85	90	95	100	110	1201	.30	140	
1 23 4 5 6 7 8 9 0 2 1 4 6 8 0 2 2 4 6 8 0 5 6 5 7 5 0 5 0 5 0 0 0 0 0 0 0 0 0 0 0 0 0		000000000000000000000000000000000000000	000000000000000000000000000000000000000	30 28 27 25 24 22 20	34 30 29 26 24 22 21 19 13	000000000000000000000000000000000000000	49 46 44 41 39 53 30 86 20 20 21	47 45 41 37 35 32 30 28 25 24	000000000000000000000000000000000000000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000000000000000000000000000000000000000	000000000000000000000000000000000000000	0 0 0 0 80 73 67	0 0 88 81 74 69 65	77 5 72 5 68 8 64 61	97	000000000000000000000000000000000000000	

Number of Loser (Smaller) Force Killed is Always 80 Percent of Force Committed

# CRITIQUE

	Telephone No.							
17.	Please write any suggested							
16.	How does the game compare with other research techniques?							
15.	How does the game compare with other training techniques?							
14.	What could be learned from observing many plays of the game?							
13.`	Who would learn most from playing this game?							
12.	What did you find most confusing about the game?							
11.	How many times should a soldier play the game to exhaust its training possibilities? Once? Three times? Ten times? Thirty times? (circle one)							
10.	Do you think the teams had too few, about the right number, or too many players? (circle one)							
9.	Do you think the game was too complex, about right, or too simple? (circle one)							
8.	Do you think the game was too short, about right, or too long? (circle one)							
.7.	Did you become deeply involved in the action?							
6.	What would have been your best strategy?							
5.	What was your worst error?							
4.	What was your best move?							
3.	What aspect did you find most un-realistic?							
2.	What aspect did you find most realistic?							
1.	What role did you play in the game?							

Some suggestions for the players derived from game critiques.

#### **GOVERNMENT**

Build up security in a few key villages and couple this with aggressive acts in the others.

Punish quickly those villages which are changing loyalty toward. the insurgents.

Aggressive action pays off.

Record a plan of attack and communicate this to the villages.

Use the villages as information sources by asking questions about insurgent policies, and maintain a record of administration losses.

Play on motive of payoff to villager. Villager can have no losses of people, but if on losing side, he still loses.

Impress equally to provide a large mobile force to maintain loyalty.

Avoid role playing -- it wastes time and bores villagers.

Communicate your plan and other information (true or false) that will win village loyalty.

Ask about number of villagers and administrator, insurgent visits, neighboring villages.

Avoid the trap of trying too hard in the early stages <u>instead</u> of planning a long range strategy, and developing information channels. Don't get into a position of hoping the insurgents will run into an ambush rather than taking positive measures to punish villages that warn of ambushes.

#### GENERAL

To a large extent the dynamics of the game are determined by the Insurgents' general strategy. Government will usually wind up in trouble <u>unless</u> it correctly perceives the nature of Insurgent's strategy and counters that strategy directly.

Some suggestions for the players derived from game critiques.

## INSURGENT

Send one man into each village from time to time on scouting -- if government ambush is present, you will learn of it at low cost.

(1)

Information is all important. Try to establish an information center by rewarding and punishing villages.

Determine whether intelligence is accurate or not by testing.

Act only with careful judgment, but then be decisive.

Appeal to a group of villages for their loyalty and a significant number of men, and pledge their return (force villagers into collusion so that they cannot act independently without causing confusion and distrust).

# GENERAL

To a large extent the dynamics of the game are determined by the Government's general strategy. Insurgents will usually wind up in trouble unless they correctly perceive the nature of Government's strategy and counter that strategy directly.

Some suggestions for the players derived from game critiques.

#### **VILLAGES**

Avoid being drawn into forcing a win at great sacrifice.

Remember that a dead administrator allows freedom in loyalty position, but such freedom may require lying to government.

Test both sides' willingness to act, impress, etc., by false (made up) information.

When government plays a passive strategy, village can take a high risk position in helping insurgents.

Prepare notes to both sides ahead of time to speed up communication. Notes prevent eavesdropping.

Be careful to space information about other villages so that betrayal won't be so obvious.

Avoid having troops left in ambush and avoid impressment without reward. It is hard to get the troops out once they are positioned.

Move 2 3 4 5 7 NIGHT NIGHT NIGHT DAY DAY DAY **NIGHT** GOVT INS GOVT INS GOVT . INS INS (ODD) (EVEN) <move> CYCLE REFORT REPORT REPORT Intelligence\* Intelligence Available Intelligence collection delay Available (2 moves, 1 cycle) Training requires one Impress Forces full move by the belligerent orOperational acquiring the forces Recruit TIMING

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<sup>\*</sup> Intelligence (chief's assessment of village loyalty and population) available to Government if Administrator present--otherwise not.